# 東洋経済 ONLINE

# Media Guide

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# Toyo Keizai Online: The No. 1 business magazine site in Japan; It is a high-profile web media that attracts the interest of a wide range of readers

Toyo Keizai Online is an online medium launched in June 2003 by Toyo Keizai Inc., the publisher of Weekly Toyo Keizai and Kaisha Shikiho, a quarterly company databook. As one of the largest business magazine-affiliated sites in Japan, it is supported by business people who are active on the front lines.



SP version

### 1. Daily delivery of unique articles that are read thoroughly

Articles from Toyo Keizai's journalists and talented writers are featured every day.

As a staple of economic news that can be read for free, the site has gained the support of many readers and continues to attract new viewers.

### 2. Maximum power of individual articles

While newspaper companies and other news media distribute 20,000 or more articles each month, Toyo Keizai Online posts only about 500.

The PVs per article are high, maximizing influence.

### 3. Well-informed readers accustomed to complex text

Toyo Keizai Online articles are relatively long, and articles that extend to several thousand words are not uncommon.

The site is favored by readers who are accustomed to lengthy text.

### 4. Viewed by a wide range of businesspeople from top managers to on-site personnel

Toyo Keizai Online's main readers are active businesspeople.

The site boasts a broad viewership ranging from employers and executives to managers and on-site personnel.

### 5.Diverse range of articles beyond business, politics, and economics, including career development, education, and lifestyle

Toyo Keizai Online presents articles in various genres written from unique perspectives. As well as articles on business, politics, and economics, the site features articles on lifestyle and child education favored by women.

# Message; Manager, Toyo Keizai Online Business Division and Product Manager



Thank you very much for your valuable patronage of Toyo Keizai Online.

Toyo Keizai Online, which was launched in 2003 and substantially revamped in 2012, marks its twentieth anniversary this year. Supported by many companies, we have achieved an unchallenged position as one of Japan's largest businessmagazine websites with more than 20 million unique users per month.

For businesspeople active on the frontlines, our impartial economic and corporate information based on objective data can be described as nothing less than nutrition for their daily lives. Through an unrelenting process of trial and error, we have striven to deliver high-quality content to as many people as possible in a fresh, readable, and efficient manner.

As the world enters an era of unprecedentedly volatile change, the environment surrounding the media is changing literally day by day. Video contents are thriving; generative AI is evolving in leaps and bounds; information consumption is increasingly concerned about time performance . . . We must not lapse into contentment with our current position. If we do not evolve, readers no doubt will drift away from us in an instant.

Toyo Keizai Inc. has conducted a major renewal of Toyo Keizai Online's management structure, which includes setting up the Toyo Keizai Online Business Division in April 2023. In addition to the media management knowhow that we have fostered over the last two decades, we will harness the strengths of data and technology and continue our further development and innovation as a web media organization with substantial influence in business scenes both in Japan and overseas.

I hope that advertisers make active use of us so that we can help to solve your problems

### Message; Toyo Keizai Online Chief Editor



Thank you for your continued patronage of Toyo Keizai Online.

In recent years, the rapid spread of generated AI (Artificial Intelligence) such as ChatGPT is likely to drastically change not only the way individuals work but also the business models of various industries.

In addition, economic security issues are becoming more important as the conflict between the U.S. and China over advanced technologies such as semiconductors is intensifying. We need to accurately understand the true nature of economic and social conditions in Japan and abroad. Toyo Keizai Online works with approximately 400 experts, including industry reporters who write for Kaisha Shikiho, experts in various fields such as economics, society, and international affairs, and journalists. We will dig deeper into themes of interest to our readers and provide timely information on them. We are also committed to uncovering "unknown themes". Furthermore, Toyo Keizai has accumulated a wealth of data, including financial information and CSR, and our strength lies in our ability to provide content that relies on detailed data. It is said that in the Internet age, people will only read articles that interest them and that society will become increasingly fragmented. Our main target readers are businesspeople in their prime, and we hope that by visiting "Toyo Keizai Online" they will not only learn what they want to know, but also contact with "information they did not know" and gain some insights, discoveries, and learning. We believe that "Toyo Keizai Online" will help readers broaden their insight and contribute to our philosophy of "contributing to the development of a sound economic society. We will always seek the most appropriate form of content for each theme, including not only text but also visual data, video, and audio. We will make further efforts to become a medium that people can rely on when they are faced with major changes and are forced to make decisions.

The entire editorial team will continue to make every effort to be of service to advertisers and other stakeholders.

### These are the readers of Toyo Keizai Online



40 years old, lives in Tokyo region, university graduate



Married, dual income household, has children

Lives in a single-family home, owns a car



Around 1,000 employees

Manufacturing

Section chiefs to

general managers

Grade



Digitalization in the company strong sense of challenge

**DX promotion** highly motivated



Has financial assets of 10 million yen or more

34.6%

SDGs

64.8%

of readers have high interest in

**SDGs** 



Plan to purchase

fashion, cosmetics appliances, automobiles



42.8%

of readers are

Women

[Survey Summary]

Survey subjects: Sample of 1,000 employed men and women located throughout Japan

who read Toyo Keizai Online

Survey period: February 7, 2023 – February 9, 2023 Survey organization: Online questionnaire by Rakuten Insight

### Top-Viewed Companies on Toyo Keizai Online

Manufacturing (machinery)
Fujitsu
Hitachi
Ricoh
Canon
Panasonic
Sharp
Murata Manufacturing
NEC

Manufacturing (automobiles & motorcycles)
Honda Motor
Denso
Toyota Motor
Mitsubishi Fuso Truck and Bus
Mazda
Subaru
Isuzu Motors
Mitsubishi Motors

Manufacturing (pharmaceuticals, chemicals & materials)
Fujifilm
Toray
Daiichi Sankyo
Asahi Kasei
Kobe Steel
Mitsubishi Chemical
Ohmiya Corporation
Nippon Boehringer Ingelheim

Manufacturing (consumer goods)
Japan Tobacco
Asahi Breweries
Kao
Yamazaki Baking
Shiseido
Morinaga Milk Industry
Ito En
Nichiban

wholesale, retail & trading
Otsuka Corporation
Itochu
Mitsubishi Corporation
Mitsui & Co.
Amazon Japan
Sumitomo Corporation
Toyota Tsusho
<u>Macnica</u>

Finance & Insurance
Sumitomo Mitsui Banking
SMBC Nikko Securities
Sompo Japan Insurance
Mizuho Bank
Sumitomo Life Insurance
Nomura Securities
Meiji Yasuda Life Insurance
Bank of Japan

Transportation & infrastructure	Ŋ.
UPS Japan	_
Tokyu	_
Tokyo Electric Power Company	_
Holdings	_
East Nippon Expressway	_
Tokyo Gas	_
Sankyu Kansai Electric Power	
Nishi-Nippon Railroad	-
Real estate and construction	
Kajima Corporation	
Daiwa House Industry	
Toda Corporation	
Taisei Corporation	
Regus Japan	
Mitsui Fudosan	
Mitsubishi Estate	
Kinden	-
IT, consulting & information services	
NTT Data	
Rakuten Group	
Nomura Research Institute	
Video Research Interactive	
PricewaterhouseCoopers Aarata	
LLC	
SoftBank	

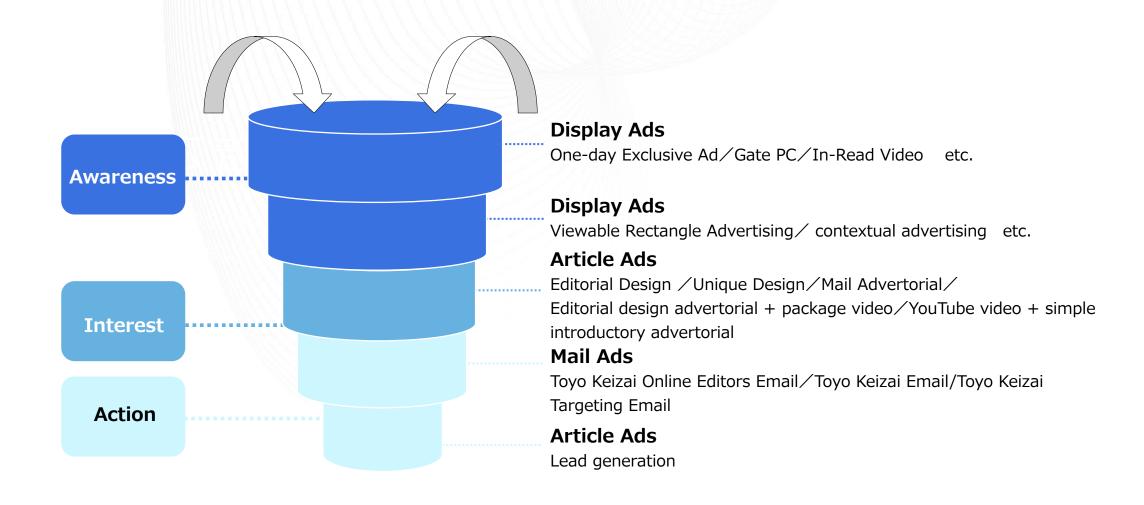
Nikkei Inc.  Rakuten Communications  Japan Broadcasting  Dai Nippon Printing  NTT Docomo  Toppan  Nippon Telegraph and Telephone  East  SKY Perfect JSAT  Government agencies  Tokyo Metropolitan Government  Yokohama City Hall  Ministry of Health, Labour and Welfare  Japan Ministry of Defense  Ministry of Internal Affairs and  Communications  Kanagawa Prefectural Government  Cabinet Office  Hokkaido Government  Universities & research institutions
Japan Broadcasting Dai Nippon Printing NTT Docomo Toppan Nippon Telegraph and Telephone East SKY Perfect JSAT Government agencies  Tokyo Metropolitan Government Yokohama City Hall Ministry of Health, Labour and Welfare Japan Ministry of Defense Ministry of Internal Affairs and Communications Kanagawa Prefectural Government Cabinet Office Hokkaido Government
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Nippon Telegraph and Telephone East  SKY Perfect JSAT  Government agencies  Tokyo Metropolitan Government  Yokohama City Hall  Ministry of Health, Labour and Welfare  Japan Ministry of Defense  Ministry of Internal Affairs and Communications  Kanagawa Prefectural Government  Cabinet Office  Hokkaido Government
East SKY Perfect JSAT Government agencies  Tokyo Metropolitan Government Yokohama City Hall Ministry of Health, Labour and Welfare Japan Ministry of Defense Ministry of Internal Affairs and Communications Kanagawa Prefectural Government Cabinet Office Hokkaido Government
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Yokohama City Hall  Ministry of Health, Labour and Welfare  Japan Ministry of Defense  Ministry of Internal Affairs and  Communications  Kanagawa Prefectural Government  Cabinet Office  Hokkaido Government
Ministry of Health, Labour and Welfare  Japan Ministry of Defense  Ministry of Internal Affairs and Communications  Kanagawa Prefectural Government Cabinet Office  Hokkaido Government
Japan Ministry of Defense  Ministry of Internal Affairs and Communications  Kanagawa Prefectural Government Cabinet Office  Hokkaido Government
Ministry of Internal Affairs and Communications  Kanagawa Prefectural Government Cabinet Office Hokkaido Government
Communications  Kanagawa Prefectural Government  Cabinet Office  Hokkaido Government
Cabinet Office Hokkaido Government
Hokkaido Government
Universities & research institutions
Offiver sittes & research institutions
Nagoya University
Kyoto University
The University of Tokyo
Tohoku University
Osaka University
Meiji University
Ritsumeikan University
Waseda University

Survey period: January 1 – December 31, 2022. "Doko Doko JP" data from Geolocation Technology was used.

LINE Yahoo

### We offer a menu of ads based on the reader's behavioral funnel

Toyo Keizai Online offers a variety of advertising menus to meet the various marketing challenges of advertisers.



### Commitment to a Safe and Secure Advertising Delivery Medium

In order to make Toyo Keizai Online a safe and secure media trusted by advertisers, various ad-verifications are being conducted. As a result of a brand safety survey from multiple perspectives, it has been proven that the ad space has a higher performance than the domestic average.





Toyo Keizai Inc. is a JICDAQ (Japan Institute for Certification of Digital Advertising Quality) quality certification provider in the two areas of brand safety and countermeasures against invalid traffic.

For details on PMP and other operational advertising menus, please contact us.

### **Advertorial**

Toyo Keizai Brand Studio staff will interview advertisers, We will make the content readable by readers.

### **Editorial Design**

"Editorial Design" advertorial has a normal editorial news design. It can be used to send the message of your brand or product to our readers.

#### Sample



https://toyokeizai.net/articles/-/477383

#### **Implementation fees**

¥3 million~ ¥4 million~

(w/o tax)

Guaranteed no. of 10,000PV

(w/o tax)

Guaranteed no. of 20,000PV

#### Contents

Text volume	Equivalent to 2-3 pages of A4 magazine Approximately 2,000 to 2,500 words About 2 photos/graphs (* with interview photography) Depending on the content, we will also create an inducement frame.
Appearing Terms	4~8 weeks (*1 year archive after publication) In case of 20,000PV guarantee, 6 weeks *If the guaranteed PV is not reached within this period, the period may be extended.
Credits	Requires "AD" credits near title, and insert client name and "Writer: Toyo Keizai Brand Studio".
Right column	In the right column, besides the contact information, banners can also be displayed. (Following the style of an editorial article)

#### Additional fee

Experts Distant interviews	Additional transportation fees and gratuities may be charged for interviews in distant locations or with experts or celebrities.	
Express fee	If the production period is short, an express fee may be required.	
Tag installation fee	If you wish to place measurement tags in articles, an additional fee will be charged. Tags must be submitted as one file (txt format) per tag.	
Cancellation fee	If you cancel just before the interview, a cancellation fee may be required.	11

<sup>\*</sup>The guidelines for report submission deadlines and options, as well as cautions regarding sponsored content, can be found on page 16.

### **Unique Design**

We can design a unique advertorial to send a unique brand message.

Interactive designs can also be created.

#### Sample



https://toyokeizai.net/sp/media/innovation\_collaboration/15.html

### **Implementation fees**

¥4 million~ ¥5 million~ (w/o tax) Guaranteed no. of 10,000PV

(w/o tax) Guaranteed no. of 20,000PV

#### **Contents**

Appearing Terms	4~8 weeks (*1 year archive after publication) In case of 20,000PV guarantee, 6 weeks *If the guaranteed PV is not reached within this period, the period may be extended.
Credits	Requires "AD" credits near title, and insert client name and "Writer: Toyo Keizai Brand Studio".
Smartphone optimization	Smartphone optimization is included in the implementation fee.

#### Additional fee

Experts Distant interviews	Additional transportation fees and gratuities may be charged for interviews in distant locations or with experts or celebrities.
Express fee	If the production period is short, an express fee may be required.
Tag installation fee	If you wish to place measurement tags in articles, an additional fee will be charged. Tags must be submitted as one file (.txt format) per tag.
Cancellation fee	If you cancel just before the interview, a cancellation fee may be required.

### **Mail Advertorial**

This menu allows you to create content about your products and services in the form of an article advertisement and deliver it via e-mail. Implementation fee Delivered to Toyo Keizai Online e-mail members.





Implementation fees(No coverage)

¥2 million~

(w/o tax)

The estimated number of \*When conducting targeted delivery, the Email 500,000 guaranteed open count is not limited to the above

#### **Contents**

Contents					
Text Volume	Equivalent to 1-2 pages of A4 magazine Approximately 1,500 words About 2 photos/graphs				
Design and Layout	The design and layout of the email will be the same. Unique designs are not allowed.				
Credits	Requires "AD" credits near title, and insert client name and "Writer: Toyo Keizai Brand Studio".				
Page	We will create a page with the same editorial style as the content of the email and publish it on Toyo Keizai Online. No service to attract customers. The content cannot be modified.				
External link	External link Links can be set up to direct users to your website.				
Right column	In the right column, besides the contact information, banners can also be displayed. (Following the style of an editorial article)				
Additional fee					

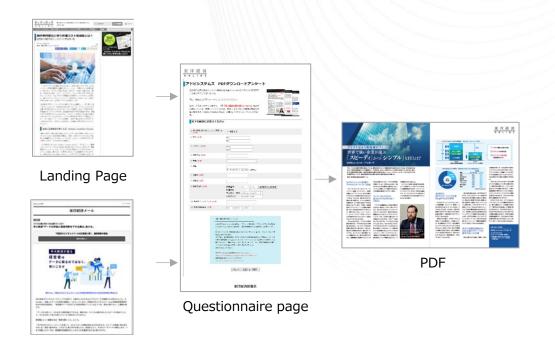
Express fee	If the production period is short, an express fee may be require
Cancellation fee	If you cancel during writing draft, a cancellation fee may be required.

### **Lead generation**

E-mail magazine

This menu aims to acquire customer information by using article ads and PDFs as hooks.

The Standard Plan includes the production of the landing page and white paper by us and the Light Plan includes the white paper supplied by the advertiser to acquire customers via e-mail.



#### **Implementation fees**

Standard Plan / White Paper Creation Type White Paper Supplied Type

Light Plan/

¥2.8 million~ ¥2.2 million~

**Estimated lead acquisition** period 4-8 weeks

(w/o tax)

(w/o tax)

Appearing Terms	Run until the subscription goal is achieved			
Credit	Requires "AD" credits, the client name and "Writer: Toyo Keizai Advertorial Team" on the landing page and PDF. Toyokeizai online logo also inserted in the PDF.			
White paper creation	The quoted price includes the production of a 2-page PDF; if you would like a 4-page PDF, an additional fee of 500,000 yen will be charged.			
Guide	We will create and post the space while monitoring the availability. We will also distribute it in our e-mail magazine.			
Questionnaire	Basic Fields Family name/Place of Employment/Type of Business/Department name/Job Title/Work Address/E-mail address/Phone Number/Cell phone number			

\*One to three additional questions can be added.

#### Additional fee

Cancellation fee

If you cancel just before the interview, a cancellation fee may be required.

<sup>\*</sup>We will confirm whether or not we can accept your request in advance at the lead acquisition, so please let us know the product.

<sup>\*</sup>The guidelines for report submission deadlines and options, as well as cautions regarding sponsored content, can be found on page 16.

### **Lead generation**

The lead generation menu offers multiple patterns.

Menu	概要	料金	リード件数	備考
Standard Plan / White Paper Creation Type	Landing page on Toyo Keizai Online, We will acquire leads through white paper downloads. Guaranteed number of leads.	¥2.8 million∼	100 guaranteed	We will create the landing page and white paper.  *We will terminate the inducement as soon as the guaranteed number of cases is reached.  (Estimated lead acquisition period: 4-8 weeks)
Light Plan/ White Paper Supplied Type	We will acquire leads by directing them to the white paper from the email. We will create the white paper without any interview.	¥2.2 million∼	100 guaranteed	*We will use the white paper supplied by the client.
Survey-based plans	We acquire leads through a survey-based method.	¥4.4 million∼	200 guaranteed	
Seminar Plan (On-site)	A customized seminar sponsored by one company. One-stop support from planning and advertising to on-site management on the day of the seminar.	¥5.4 million∼	100 estimated	*The venue is expected to be a conference hall in Tokyo.  *Keynote speaker's honorarium is not included in the fee.  *Estimate for details to be provided on a caseby-case basis.
Seminar Plan (Online)	Online version of tailor-made seminars sponsored by a single company. Both live and on-demand streaming are available.	¥4.5 million~	200 estimated	*Keynote speaker's honorarium is not included in the fee *Delivery format (live or on-demand) to be discussed on a case-by-case basis. *Estimate for details on a case-by-case basis.

<sup>\*</sup>A combination of the above menus can also be designed. Please contact us for details.

<sup>\*</sup>Please let us know the product(s) you are interested in, so that we can confirm whether or not we can accept it at the lead acquisition in advance. For the Light Plan, please share your white paper with us.

<sup>\*</sup>The number of guaranteed leads excludes invalid leads (duplicates, housewives/husbands, unemployed, students, obviously incorrectly entered leads, and free addresses).

<sup>\*</sup>After acquiring the guaranteed number of leads and if you would like to receive more leads, you can purchase additional leads at the lead unit price in the "Guaranteed Leads" menu.

<sup>\*</sup>After the guaranteed number of leads has been acquired and if you wish to continue using the lead acquisition menu, please contact our sales representative.

### **Re-post for Website**

An option for a magazine advertorial repost on Toyo Keizai online.

Repost

#### Sample



『Weekly Toyo Keizai 』 Business Aspect 4P



https://toyokeizai.net/articles/-/655172

#### **Implementation fees**

**Editorial Design Advertorial** 

¥2 million~

(w/o tax)

Guaranteed no. of

10,000PV

¥3 million~

(w/o tax)

Guaranteed no. of
20,000PV

Mail Advertorial

 $$1.8$ million \sim$ 

(w/o tax)

The estimated number of Email 500,000

#### **Contents**

Article details	We repost magazine advertorial content on the website. The article title may be modified to fit the online.
Appearing Terms	4~8 weeks (*1 year archive after publication)  *In case of 20,000PV guarantee, 6 weeks  *If the guaranteed PV is not reached within this period, the period may be extended.
Credits	Requires "AD" credits near title, and insert client name and "Writer: Toyo Keizai Brand Studio".
Right column	In the right column, besides the contact information, banners can also be displayed. (Following the style of an editorial article)
Guide	We will create and post the space while monitoring the availability.

### Article ads, notes, and options

### Report Submission Estimate (Editorial Design, Unique Design, Lead generation, Re-post for Website)

Within 10 business days, starting from the first business day following the end of the posting. There is a 1 week measurement period after distribution, then within 5 business days after that.

#### **Report Submission Estimate (Mail Advertorial)**

There is a 1 week measurement period after distribution, then within 5 business days after that.

#### Guide

Basically, we will use the guide space exclusively for article ads. Display ads are also available at a special fee.

### **Publication period**

1 year archive after publication

#### **Posting on official X (Twitter)**

The URL of the published advertorial (Editorial Design and Unique Design) will be posted organically on the official X (Twitter) of the Toyo Keizai Brand Studio.

#### **Remote support**

In some cases, meetings, interviews, filming, etc. may be handled remotely using videoconferencing tools, etc.

#### **Option**

Access company analysis	We can analyze IP addresses and provide you with a list of names of companies viewing your article ads.
Video	We can provide a one-stop production service, from video shooting to production, together with article ads. Please contact us for details.
Offprint	We can also provide web pages in a cut-out format. Please contact us for details.

### Research Plan

### Questionnaire

Pop up a questionnaire at the end of the article to conduct qualitative research.



#### **Implementation fees**

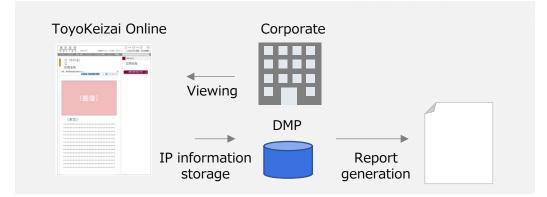
¥150,000

(w/o tax)

Question format	Single Answer/Multi-Answer/Free Answers
Number of questions	1~4
Appearance Conditions	Displayed when at least 95% of the final page of the article ad has been viewed
Survey Location	Displayed as a banner in the lower right or left corner of the page
Report (standard)	All survey responses (Excel) Total number of responses (about 1-2 PPT)
Remarks	Cannot be used to obtain personal information such as name or email address

### **Access Company Report**

Access to which companies were accessed to the article  $\frac{200,000}{\text{w/o tax}}$  ads, We will include the company information in this report.



Items to be reported

**Implementation fees** 

Company name/UB • PV/Zip code of the head office/Address of head office/Telephone number of the/head office/Fax number of the head office/Date of establishment/Capital stock/Number of employee/Net Sales/Website Address/Corporate Number/Industry Category

### **Additional Induction Package Plan**

If you are running an advertorial ad, we will provide you with half the price of the regular ad space.

#### **Display Ads**

Menu	Implementation fees
Viewable Rectangle (PC&SP)	¥ 500,000~
Double Rectangle PC	¥625,000~~
Targeting Rectangle Short-term placement (PC&SP)	¥250,000~
Panel SP Header	¥1,000,000~

### **Additional Induction Package Plan**

Additional plan to bring more readers by using other media.

#### **Social Media**

Platform	Summary	Menu	Goal	Segment	Implementation fees
Facebook/ Instagram	By using Toyo Keizai Online Facebook ads, it is possible to direct additional leads to your article ads. It is also possible to submit your ads to Instagram.  *Only clients that have Facebook page or Instagram account. When placing ads on Instagram, please confirm in advance that the Facebook and Instagram accounts operated by the advertiser are linked.	Facebook ads Instagram ads	Click, Get subscriptions	Require quotes	¥400,000~
X (Twitter)	It is possible to ads on X by Toyokeizai online account name.	Promotional tweets	Click, Get subscriptions	Require quotes	¥400,000~

#### **Recommend Contents Networks**

Platform	Summary	Menu	Report	Publication fees	Implementation fees
Outbrain	Ad articles are recommended and distributed to media managed by media companies that users can trust, such as major newspapers, news agencies, and portal sites.	Outbrain Amplify	Impressions, clicks, CTR, delivered media	Require quotes	¥500,000~
popIn	The article text is subjected to linguistic analysis processing, and the ad article is distributed to the appropriate section of the article content.	popIn Discovery	Impressions, clicks, CTR, delivered media	Require quotes	¥500,000~

<sup>\*</sup>Please inquire with advertising companies/media reps regarding commissions.

<sup>\*</sup>Terms and conditions are subject to change depending on the sales strategy of each media company.

<sup>\*</sup>Boost timing depends on the type of media.

<sup>\*</sup>Subsidiaries may not be able to guarantee stable service due to the impact of changes in the platform's policies or structure.

### **Additional Induction Package Plan**

#### **News Applications**

Platform	Summary	Menu	Delivery Surface & Devices	CPC · Click	Implementation fees
SmartNews	This guide will appear in the newsfeed page in SmartNews in the style of a native advertisement.  2 weeks for publication period	Standards Ads	News Feed Smartphones and tablets (iOS / Android)	¥20~¥50	¥300,000~
Gunosy	This guide will appear in the same format as a regular article in the in-feed frame within Gunosy.  2 weeks for publication period	Gunosy Media Boost	News Feed Smartphones and tablets (iOS / Android)	10,000 Click	¥500,000~
		Gunosy Ads		¥20~¥50	¥300,000~

#### **Social Bookmark**

Platform	Summary	Menu	Delivery Surface & Devices	Impression	Implementation fees
Hatena Bookmark	We aim to make the article popular and spread through SNS by displaying it on the top of Hatena Bookmark. Please check in advance if there are any openings during your desired period.	PC curated ad space App native ad space	Hatena Bookmark PC Version Hatena Bookmark SP Version/App Version	300,000~ 400,000	¥300,000~

<sup>\*</sup>Please inquire with advertising companies/media reps regarding commissions.

<sup>\*</sup>Terms and conditions are subject to change depending on the sales strategy of each media company.

<sup>\*</sup>Boost timing depends on the type of media.

<sup>\*</sup>Subsidiaries may not be able to guarantee stable service due to the impact of changes in the platform's policies or structure.

### **Option**

"The content of Advertorial ads can also be utilized for other purposes.

### **Additional guide**

	Summary	Remarks	Implementation fees
Secondary use in other media	Please let us know which media you will use. We can create a banner to guide you.	We will issue URLs with parameters. In principle, secondary use of this ad is limited to use on the advertiser's website, internal documents, etc. For other uses, we will ask for details and provide an estimate.	For more details and prices,
Own website/Owned media/ Use of in-house SNS	Please let us know which media you will use. We can create a banner to guide you.	We will issue URLs with parameters.	please contact us.

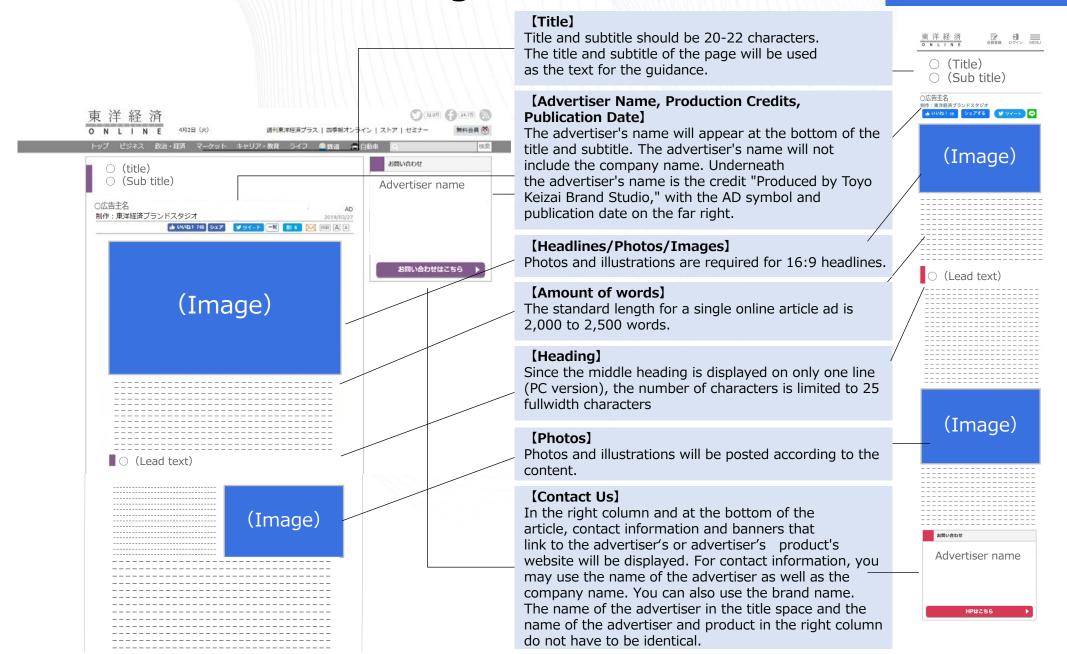
### Secondary use

	Summary	Remarks	Implementation fees
Provision of materials	Text (cannot be edited)/Image data (can be trimmed)/Please specify the source of the data.  Delivery will be made after the completion of our induction.  e.g. "From the Toyo Keizai Online article ad".		For more details and prices,
PDF	PDFs of article ads are available for secondary use, such as for posting on websites.		please contact us.
Unprinting	It can be developed into a real tool. The basic plan is 4 pages/1,000 copies.	_	

#### Tag

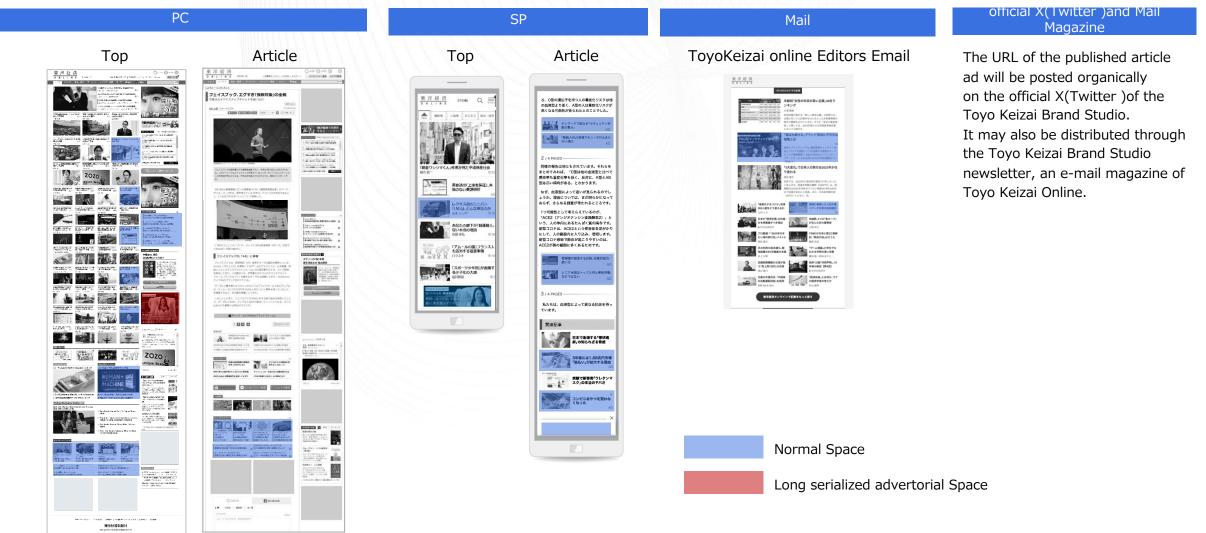
	Summary	Remarks	Implementation fees
Tag placement	Tags can be installed. Please contact us for details.	_	¥200,000

### **Advertorial Editorial Design**



### **Ad Spaces**

Depending on the features of the page in question, we will guide readers to the article ad. Guide space will be determined at our discretion. Please understand that there is no prior confirmation.



### **Schedule**

	Mail Advertorial	Survey-based plans	Editorial Design	Unique Design	
9~10 Weeks before		Meeting		Meeting -	$\overline{}$
7~9 Weeks before		Review of survey items		Interview -	
6~7 Weeks before		Research	Meeting	Proposal of draft	
5∼6 Weeks before		Interview	Interview		
<b>4∼5 Weeks</b> before	Material Provided				
3~4 Weeks before		Proposal of draft	Proposal of draft		
2~3 Weeks before	Proposal of draft			Test page	
1 Week before	Compose Email				
<b>4 Days</b> before	Final proofreading	Final proofreading	Final proofreading	Final proofreading -	
Open	Start gui	dance, send ema	il, post on officia	l Twitter -	

We listen to information about the advertising goals, content and context from the client by meeting directly with the client.

We visit the client with a writer and cameraman. We conduct an interview based on question items.

We propose a draft of the article by text document based on the interview. It can be difficult to make changes after design is finalized. Please check thoroughly in this phase.

We send a preview URL to check the text, images and hyper link.

4 business days after we receive your proof, we will start posting and sending emails.

Ad spaces are opened at AM 11:00. After publication, the published Advertorial will be posted on the Brand Studio official Twitter.

<sup>\*</sup>If the production period is short, an express fee may be required.

<sup>\*</sup>For editorial design, the rough design is not required because the design is already decided.

### **Schedule**

	Lead generation : Basic Plan	Lead generation : Light Plan	
<b>8 Weeks</b> before	Meeting		Based on the discussion on the content and content approach, we will submit the questions to be asked during the interview.
<b>7 Weeks</b> before	Interview		Along with a writer and a cameraman (if filming is required), we will visit the designated location and proceed with the interview.
<b>5 Weeks</b> before	Proposal of draft		
<b>4 Weeks</b> before		Meeting (PDF supplied)	
<b>2 Weeks</b> before		Compose Email Survey	Create distribution email and survey pages. You will be asked to check the text, links, etc.
<b>4 Days</b> Before	Final proofreading	Final proofreading	
Posting and Distribution	Page Open Email Distribution	Email Distribution -	Four business days after we receive your proof, we will start posting and sending emails.
<b>8 Weeks</b> after		-	Acquired leads are available to clients, downloaded from the management platform at any time.

Delivery of acquired leads

<sup>\*</sup>If the production period is short, an express fee may be required.

### Video Ads

Original videos produced by our company can be posted on the "Toyo Keizai Online YouTube Channel" and advertisements can be distributed on YouTube.

## Editorial design advertorial + Package video

This plan allows for video production and insertion of video within article advertisements, in addition to the editorial style appearance of Toyo Keizai Online.

### Sample 東洋経済 市場に先駆け、テンバガーを見つける眼力 唯一無二のストックピッカーと呼ばれる理由 制作:東洋経済プランドスタジオ 2020年3月、フィデリティ校信が運用する「フィデリティ・世界割安成長株校信要称 テンパガー・ハンター」=1=2が、設定を予定している。同ファンドは米国で 1989年に設定されて以来、約43倍=3のリターンを上げている中小型株ファンド「フィデリティ・ローブライス・ストック・ファンド (米国籍投資信託Fidelity=Low Priced-Stock Fund)」と同様の運用担当者、運用戦略を持つ。その成長の可能性 (注) テンパガーとは一般的に株価が10倍になった銘柄もしくは、なると期待される銘柄のことを指 (動画を固定) ※1 テンパガー:一般的に発信が10倍になった状態もしくは、なると関係される経験のことを担します。もとも人 野球1がウマ10番打をおげることを意味する言葉です。 ※2 「フィデリティ・世界制金成長権投信 Aコース (為替ヘッジあり)、自コース (為替ヘッジなし)。。 出致フ ァンドの投資対象である「フィデリティ・世界新安成長株・マザーファンド」は米国籍投資信託Fidelity+ Lov

https://toyokeizai.net/articles/-/277369

#### **Implementation fees**

¥4.5 million~

(w/o tax)

Guaranteed no. of 7,000PV

Production Video Delivery Secondary use included

Contents	Equivalent to 2 to 3 pages on the floor of A4 magazine/About 2,000 to 2,500 words of text and pictures /About 2 graphs (*We will take photos for the interview.) We will also create an inducement frame depending on the content. Video duration: 30 seconds to 3 minutes. We also create the summary section according to the content. The produced video is inserted in the article ad.		
Inducement Period	6 weeks (*1 year archive after publication)/In case of 20,000PV guarantee, 6 weeks *If the guaranteed PV is not reached within this period, the period may be extended.		
Place	During interviews and at locations specified by Toyo Keizai		
Credits	TOYOKEIZAI VIDEO INSIGHT" will always be credited in the upper right corner.  The logo of " Toyo Keizai Brand Studio" will appear at the end of the video.  The advertiser's logo can also be inserted. In this case, the advertiser's logo  ≥TOYOKEIZAI BRAND STUDIO will be displayed.  When distributing YouTube ads, the sponsored setting will be made, and the sponsored description will be displayed in the summary section.		
Production Video	Video delivery with secondary use costs included.		
Contact Information	Contact information will be included in the summary section.		
Designation of shooting location and gratuities for experts	Additional fees for transportation and gratuities may be required if you specify a shooting location or request an interview with an expert or celebrity.		
Express charge long-term support	If the length of production is short, an express fee may be required. Additional fees may also be incurred if content production takes longer.		

### YouTube video + Simple introductory advertorial

Introduction of services and products in the usual video (w/o tax) Simple article page creation, no PV guarantee format of Toyo Keizai Online. The format can be interview Guaranteed views 50000 views (including YouTube ad serving) format, news format, or any other format you wish.

**Implementation fees** 

Long-term

support

takes longer.

¥4.5 million~

#### Sample



Check



YouTube Video Sample





Simple article page

#### Upload on Toyo Keizai Online YouTube page Video duration: 30 seconds to 3 minutes We will also create a summary section according to the content of Contents the video. We will create a simple article ad page and post it on Toyo Keizai Online (\*No PV guarantee) 50,000 views guarantee includes ads on YouTube. Inducement period 4 weeks (1 year archive after publication) Filming location Toyo Keizai designated location The promotion will be mentioned in the video. Credits Toyo Keizai Brand Studio will be mentioned before and after the video. The contact information will be clearly indicated in the summary Contact field. Designation of Additional fees for transportation and gratuities may be required if shooting location you specify a shooting location or request an interview with an and Gratuities for expert or celebrity. experts If the length of production is short, an express fee may be Express charge

required. Additional fees may also be incurred if content production

### **Video Ads Formats**

You can choose from video formats A through F. Please consult with us about the content you have in mind. If outside location shooting is required, it is not included in the package and will be quoted on a case-by-case basis depending on the content

	Format		Contents	Shooting	Video length	
Α	About corporation and service	Presentation	Company Introduction (History) Introduction of services and products	2 cameras *Quote for 3 or more cameras as an option.	~Up to 3 minutes *If more than 3 minutes, estimate as an option.	
В	Interview	1 Interviewee	Interviewee Company representative Case study company representative	2 cameras *If more than 3 cameras are required, estimate as an option.	~Up to 3 minutes *If more than 3 minutes, estimate as an option.	
С	Conversation	2 Person	Interviewer and Person in charge Contact person and Case study company contact person Interviewer and Case study company representative	2 cameras *If 3 or more cameras are required, estimate as an option	~Up to 5 minutes *If more than 5 minutes, estimate as an option.	
D	Trilogy	3∼4 Person	Trilogy of events Interviewer and person in charge of the case study Interviewer and person in charge and case study company representative	3 cameras Optional quotation for 4 or more cameras	∼Up to 5 minutes *If 5 min. or more, quoted as an option	
E	Seminar	Seminar digest	Digest of the seminar	Editing of webinar materials 2 cameras for real events	$\sim$ up to 5 min *If more than 5 min, estimate as an option.	
F	Animation	Animation video	Introduction of the company (history), services and products	_	∼Up to 3 min	

### **Schedule**

	Editorial design advertorial + package video	YouTube video + simple introductory advertorial
<b>8 Weeks</b> before	Orientation	Orientation
6∼7 Weeks before	Submission of proposed structure	Submission of proposed structure
<b>4∼5 Weeks</b> before	Shooting	Shooting
3∼4 Weeks before	One time	One time
2~3 Weeks before	Preview	Preview
1 Week before	Feedback *Maximum 2 times	Feedback *Maximum 2 times
4 Days before	Proofreading	Proofreading
Open	Release and delivery of the video	

For packaged videos, we will hold hearings on the format and content at the same time as the meeting for article ads.

For packaged videos, we will discuss the format and content at the same time as the meeting for article ads.

After confirming the storyboard and composition plan, we will move on to the production of the video. The production schedule may vary depending on the content.

In the case of a package video, we will basically shoot the video material at the same time as the interview for the article production. We will also shoot the video material at the same time.

We will send you a preview URL to check the video. Please send back any requests for modifications at this time.

We will upload the video to YouTube and publish it within Toyo Keizai Online by pasting it into the article advertisement page. For packaged videos, we will also deliver the video material itself.

<sup>\*</sup>The production schedule is a model case. The production period may vary depending on the content of the video to be produced, so the detailed schedule will be decided upon consultation.

### **Notes on Video Ads**

### **Report Submission Estimate**

Within 7 business days, starting from the first business day following the end of the posting.

### **Posting on official Twitter**

The URL of the published article ad will be posted organically on the official X(Twitter )of the Toyo Keizai Brand Studio.

### **Remote support**

In some cases, meetings, interviews, filming, etc. may be handled remotely using videoconferencing tools, etc.

### **Option**

Sales Promotion Use Videos created by a small company can also be used as in-store.	
Owned Media Videos can also be used in your company's owned media.	
SNS boosting	Twitter or Facebook ad serving capabilities can also be used to increase the number of views.

## Display Ads

A wide range of option is available from banner ads to text ads.

We can respond flexibly to specification of the ad period and the number of impressions.

Please contact us with any questions.

### **Viewable Rectangle Advertising**

These are the options for rectangle ads that incorporate viewability measurements from Integral Ad Science (IAS) and expend budget only on impressions that are certain to have been seen by users.

Sample





Rectangle SP below Rectangle SP within article article



First rectangle PC Second rectangle PC

#### Still Image





### Still Image and Video



#### **Implementation fees**

Still Image

¥1million $\sim$ 

(w/o tax)

Guaranteed no. of
500,000vimp

Frame

Video

 ${\pm 1}_{\text{million}}{\sim}$ 

(w/o tax) **Guaranteed no. of**400,000vimp

\*If more than 50% of the banner area is displayed for more than 1 second, the budget will be used.

Page Top Page, Article Page (Still Image)
Article Page (Video)

Rectangle SP below article
Rectangle SP within article
Rectangle SP below article summary
First rectangle PC
Second rectangle PC

Display Rotation

Period 1week~

Ad size Width 600px × height 500px. (submission size) (静止画) Width 300px × height 250px. (display size)

Ad size (動画) Aspect16:9

Attention

- Both PC and SP devices will be used.
- We do not guarantee a minimum of one week or an end date.
- Formats combining video and still images are also possible. For details, please refer to the submission rules.

If you wish to place measurement tags in articles, an additional fee will be charged. Tags must be submitted as one file (.txt format) per tag.

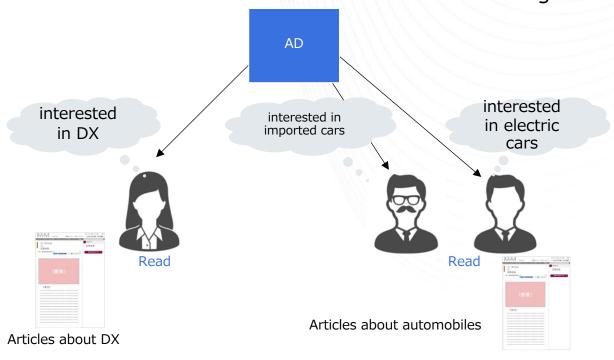
34

\*For information on report submission guidelines, options, and precautions for display ads, please refer to page 46.
\*For details on manuscript size, capacity, etc., please refer to "Submission Rules and Disclaimer" on page 51

Additional fee

# Targeting Rectangle Advertising/contextual advertising

Distribution of rectangle ads targeting a specific article category or segment. If you want to distribute your ads to people interested in DX or people interested in automobiles (imported cars, family cars, electric cars, sports utility cars), we can distribute the ads to people who read the articles about those interests categories.



<sup>\*</sup>For information on report submission guidelines, options, and precautions for display ads, please refer to page 44.

### **Implementation fees**

Short term (start 1 week)

¥500,000~

(w/o tax)
Guaranteed no. of
200,000imp

Long term (12 weeks)

¥3.6 million~

(w/o tax) **Guaranteed no. of**2,250,000imp

Page	Article Page
Frame	First rectangle PC Second rectangle PC Rectangle SP below article Rectangle SP within article Rectangle SP below article summary
Display	Rotation
Period	Short term: start 1 week, Long term: 12 weeks
СРМ	Short term: ¥2,500 , Long term: ¥1,600
Ad size	Width 600px × height 500px. (submission size) Width 300px × height 250px. (display size)
Attention	<ul> <li>Depending on the suspension of support for third-party cookies on major browsers, the number of deliveries may differ from the estimate at the time of proposal. Check our inventory before placing an order. Applications are due 8 business days in advance.</li> </ul>

Additional fee

If you wish to place measurement tags in articles, an additional fee will be charged. Tags must be submitted as one file (txt format) per tag. 35

• Minimum 1-week posting period without the final day guaranteed.

Multiple ad spaces may be placed at the same time.

<sup>\*</sup>For details on manuscript size, capacity, etc., please refer to "Submission Rules and Disclaimer" on page 50.

### **Targeting Infeed Advertising**

**Implementation fees** 

Smartphone Targeting Distribution Menu to be published in the same format as the article headline.

# ¥600,000~ (w/o tax) Guaranteed no. of

400,000imp

### Sample





SP TOP Page Article Page

Page	Top page Article page
Frame	Image TextSP
Display	Rotation
Period	Arbitrary
Ad size	Text 20~22 words Image Width 640px × height 360px. (submission size) Width 320px × height 180px. (display size)
Remarks	Submit a minimum of three sets of manuscripts
Attention	<ul> <li>Depending on the suspension of support for third-party cookies on major browsers, the number of deliveries may differ from the estimate at the time of proposal. Check our inventory before placing an order.</li> <li>Applications are due 10 business days in advance.</li> <li>Minimum 1-week posting period without the final day guaranteed.</li> </ul>

<sup>\*</sup>For information on report submission guidelines, options, and precautions for display ads, please refer to page 46.

<sup>\*</sup>For details on manuscript size, capacity, etc., please refer to "Submission Rules and Disclaimer" on page 51

# **List of Targeting**

These are some of the targeting segments. Targeting other than those listed below is also possible, so please feel free to contact us.

reer free to conta	ct us.		
Category	User		
<ul> <li>Business</li> <li>Politics &amp; Economics</li> <li>Market</li> <li>Career &amp; Education</li> <li>Life</li> <li>Train</li> <li>Automobile</li> </ul>	Age *  · 20s  · 30s  · 40s  · 50s  · More than 60  Sex *  · Male  · Female  Position *  · Corporate manager  · General employee, staff  · Public servant  · Independent business  · Housewife/Househusband  · Student  Area of residence  · 47 Prefectures  Annual sales  · Less than ¥10 billion  • ¥10 billion × ¥100 billion	Household income*  • ¥4-6 million  • ¥6-8 million  • ¥8-10 million  • ¥10-15 million  • More than ¥15 million-  Household structure*  • Husband and wife  • Single  • Have a child  Corporate size*  • Big company  • Small company  High class*  • Manager  • High earner  Job type *  • Management  • Sales & Marketing  • IT/Engineering  • General Affairs / Human	<ul> <li>Industry *</li> <li>Agriculture, Forestry</li> <li>Construction</li> <li>Manufacturing</li> <li>Wholesale, Retail</li> <li>Finance and Insurance</li> <li>Real Estate and Goods Rental</li> <li>Information and Communication</li> <li>Transportation and Postal Services</li> <li>Service Industry (Other)</li> <li>Electricity, Gas, Heat Distribution, Water Supply</li> <li>Public Service</li> <li>Education and Learning Support</li> <li>Medical Care, Welfare</li> <li>Accommodation, Food and Beverage Services</li> <li>Academic research, professional and technical services</li> <li>Life Related Services, Entertainment</li> </ul>

Resources

Accounting & Finance

• ¥10 billion~ ¥100 billion

More than ¥100 billion

#### Contextual targeting

People interested in digitalization \*1
People interested in automobiles (4 types)\*2

Imported cars

Family cars

Electric cars

Sports utility vehicles

\*1 DX interest groups are targeted to readers who have read DX classified articles in the article genre (the following two conditions are satisfied by AND conditions). The keyword "DX" is included in the text.

At least one of the latent keywords is included in the text.Potential keyword groups ... Digitization / Digital transformation / Legacy systems / Work techniques / IT / Digital technology / Work content

\*2 Automobile-related targeting is categorized into the article genre "Automotive Frontline. For family car interest groups, child-rearing related viewers can also be targeted with AND conditions.

# **Double Rectangle**

This ad is displayed dynamically in the right column of the PC's homepage and article pages, at twice the size of a regular rectangle ad.

#### Sample



#### Article page

#### **Implementation fees**

¥1.25 million~

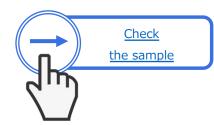
(w/o tax)

Guaranteed no. of 500,000imp

Page	Top page, Article page
Frame	First Rectangle PC
Display	Rotation
Period	1week∼
Ad size	Width 600px × height 1200px. (submission size) Width 300px × height 600px. (display size)
Attention	Minimum 1-week posting period without the final day guaranteed.

Additional fee

If you wish to place measurement tags in articles, an additional fee will be charged. Tags must be submitted as one file (.txt format) per tag.



SP

<sup>\*</sup>For information on report submission guidelines, options, and precautions for display ads, please refer to page 46.

# **Guaranteed click advertising**

An advertising menu that guarantees the number of clicks according to the budget.







PC article page SP to

SP top page SP article page

#### **Implementation fees**

¥0.6~2.4 million~

(w/o tax)

Guaranteed Click 3000~12000 Click

Page	Top page, Article page
Frame	Image & Text Topics board Text PC Topics board Text PC Trend watch Image & Text SP
Display	Rotation
Period	From 2week~
CPC	Start ¥200~
Ad size	Main text : Within 20 words Sub text : Within 20 words Image : Width320px Height180px
Attention	Please check inventory before placing an order, as we may not be able to accept the order due to stock.

Additional fee

If you wish to place measurement tags in articles, an additional fee will be charged. Tags must be submitted as one file (.txt format) per tag.

<sup>\*</sup>For information on report submission guidelines, options, and precautions for display ads, please refer to page 46.

<sup>\*</sup>For details on manuscript size, capacity, etc., please refer to "Submission Rules and Disclaimer" on page 51

## **Inter scroll SP**

This is a rich format ad frame displayed at the bottom of the article. By scrolling in the frame the entire creative can be seen by scrolling within the frame, which is impactful enough.

#### Sample





#### **Implementation fees**

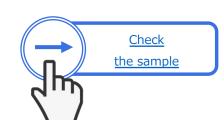
 ${\color{red}{\pmb{¥2}}}{\color{blue}{\sf million}}{\sim}$ 

(w/o tax) **Guaranteed no. of**500,000imp

Additional fee

per tag.

Page	Article page
Display	Scroll
Period	4week∼
Ad size	Width 600px × height 1200px. (submission size) Width 300px × height 600px. (display size)
Attention	<ul> <li>The ad area will be 300px left/right x 300px top/bottom.</li> <li>Minimum 4-week posting period without the final day guaranteed.</li> </ul>



If you wish to place measurement tags in articles, an additional fee

will be charged. Tags must be submitted as one file (.txt format)



<sup>\*</sup>For information on report submission guidelines, options, and precautions for display ads, please refer to page 46.

<sup>\*</sup>For details on manuscript size, capacity, etc., please refer to "Submission Rules and Disclaimer" on page 51

## **Panel SP Header**

Displayed on the top page of the SP version and the top of the articles page.

#### Sample





Top page

Article page

#### **Implementation fees**

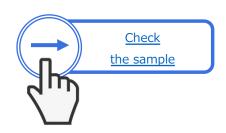
 ${\color{red}{\pmb{¥2}}}{\color{blue}{million}}{\sim}$ 

(w/o tax) **Guaranteed no. of**1,000,000imp

Page	Top page, Article page
Display	Rotation
Period	1week∼
Ad size	Width 640px × height 200px. (submission size) Width 320px × height 100px. (display size)
Attention	Minimum 1-week posting period without the final day guaranteed.

Additional fee

If you wish to place measurement tags in articles, an additional fee will be charged. Tags must be submitted as one file (.txt format) per tag.





<sup>\*</sup>For information on report submission guidelines, options, and precautions for display ads, please refer to page 46.

<sup>\*</sup>For details on manuscript size, capacity, etc., please refer to "Submission Rules and Disclaimer" on page 51

# Billboard SP/Billboard PC

Highly visible static image or video displayed at the top of the top page and articles page.

#### Sample



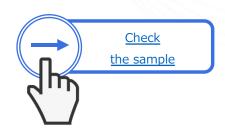




SP Article page

**PC TOP Page** 

PC Article page





SP

#### **Implementation fees**

# \$1100

(w/o tax)

Guaranteed no. of 200,000imp

Billboard SP

	(still image)	(Video)	(still image)	(Still Image and Video)
Page	Article page	Article page	Article page PC TOP Page First articles page	Article page PC TOP Page First articles page
Display	Rotation	Rotation	Rotation	Rotation
Period	1week $\sim$	1week $\sim$	1week∼	1week∼
imp unit cost	¥5	¥7	¥5	¥7
Ad size	Width 640px × height 360px. (submission size) Width 320px × height 180px. (display size)	Width 640px × height 360px. (submission size) Width 320px × height 180px. (display size)	Width 970px × height 250px	[Still image] Width 526px × height 250px [Video] Width1920px x height 1080px (within 16:9) * Resize
	Formidae and skill income thirden and butter will be placed in the			

Billboard SP

Billboard PC

#### Attention

 For video and still image + video, a closed button will be placed in the upper right corner and an audio ON/OFF button in the lower right corner. To avoid overlapping of these buttons in the creative, please submit a creative with 40px left/right x 40px top/bottom.

Billboard PC

(still image and

• Minimum 1-week posting period without the final day guaranteed.

If you wish to place measurement tags in articles, an additional fee will be charged. Tags must be submitted as one file (txt format) per tag. 42

Additional fee

<sup>\*</sup>For info on report submission guidelines, options, and precautions for display ads, please refer to page 46.
\*For details on manuscript size, capacity, etc., please refer to "Submission Rules and Disclaimer" on page 51

# **One-day Exclusive Ad** (billboard SP + Gate PC)

An option for one-day exclusive ad of billboard SP and gate PC on the overall top and top of the category. The background color can be selected from among white, gray, light pink, light blue, light green, and light yellow and can be changed.

Sample



SP Article page



**PC TOP Page** 

#### **Implementation fees**

¥1million~

(w/o tax) Guaranteed no. of Quote required

Attention

Additional fee

Page	TOP Page, First articles page
Frame	billboard SP, Gate PC , First Rectangle PC
Display	Limited to one company for one day From 11:00 am to 11:00 am (next day)
Period	1 day
Ad size	Top banner: width $1,020px \times height 80px$ . Side banner: width $145px \times height 600px$ . Rectangle: width $300px \times height 250px$ . Billboard SP: Width $640px \times height 360px$ .(submission size) Width $320px \times height 180px$ . (display size)
	<ul> <li>Creative may not fit in the left and right columns of the gate</li> </ul>

- depending on the PC environment and the user's browser. Please be careful not to include creative elements that should not be missing in the left and right pillars.
- Minimum 1-week posting period without the final day guaranteed.

If you wish to place measurement tags in articles, an additional fee

will be charged. Tags must be submitted as one

file (.txt format) per tag.



Check the sample

<sup>\*</sup>For info on report submission guidelines, options, and precautions for display ads, please refer to page 46.

<sup>\*</sup>For details on manuscript size, capacity, etc., please refer to "Submission Rules and Disclaimer" on page 50

## **Gate PC**

Displayed in a manner that covers the upper left and right of the PC screen. Dynamic and impactful expression is possible.

#### Sample



First articles page

#### **Implementation fees**

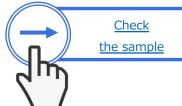
 $$1.4$ million \sim$ 

(w/o tax) **Guaranteed no. of**200,000imp

Page	First articles page
Display	Gate PC, First Rectangle PC
Period	1week∼
Ad size	Top banner: width 1,020px $\times$ height 80px. Side banner: width 145px $\times$ height 600px. Rectangle: width 300px $\times$ height 250px.
Attention	<ul> <li>Creative may not fit in the left and right columns of the gate depending on the PC environment and the user's browser. Please be careful not to include creative elements that should not be missing in the left and right pillars.</li> <li>Minimum 1-week posting period without the final day guaranteed.</li> </ul>

Additional fee

If you wish to place measurement tags in articles, an additional fee will be charged. Tags must be submitted as one file (.txt format) per tag.



SE

<sup>\*</sup>For info on report submission guidelines, options, and precautions for display ads, please refer to page 46.

<sup>\*</sup>For details on manuscript size, capacity, etc., please refer to "Submission Rules and Disclaimer" on page 51

## In-Read Video SP/PC

A video advertisement frame displayed below the article when it is being viewed.

## Sample



SP Article page

かもしれない。

PC Article page

### **Implementation fees**

\$200million $$\sim$$ 

(w/o tax) Guaranteed no. of 500,000view

Page	Article page
Display	Display time: within 15-30 sec.(looping not possible)
Period	4week∼
Ad size	SP size Width 640px × height 360px.(submission size) Width 320px × height 180px. (display size) PC size Width 640px × height 360px.(submission size) Width 480px × height 270px. (display size)
Attention	<ul> <li>There is variation in the control of the timing when playback starts depending on the environment.</li> <li>There are limitations concerning the video file format. Please confirm the Submission Rules before submission.</li> <li>Minimum 1-week posting period without the final day guaranteed.</li> </ul>

Additional fee

If you wish to place measurement tags in articles, an additional fee will be charged. Tags must be submitted as one file (.txt format) per tag.

Check the sample

<sup>\*</sup>For info on report submission guidelines, options, and precautions for display ads, please refer to page 46. \*For details on manuscript size, capacity, etc., please refer to "Submission Rules and Disclaimer" on page 51

# **Notes on Display Ads**

#### **Application deadline**

5 business days prior to submission deadline

#### **Submission deadline**

10 business days in advance. Late submission incurs a 50,000-yen special fee.

This is required for long-term placements of Targeting Rectangle Advertising/contextual advertising, the first time, 4 weeks later, and 8 weeks later, you need to submit three times

#### **Report submission target**

Within 10 business days after distribution ends

This is required for long-term placements of Targeting Rectangle Advertising/contextual advertising, midway reports will be submitted for two weeks after each submission.

#### **Option**

Tag placement

Tags prepared by your company can be placed in display ads.

Implementation fees start at 200,000 yen.

Please contact us for details.

# **Email Ads**

Emails are sent each morning to inform readers about the latest articles on Toyo Keizai Online.

Toyo Keizai Email providing information about advertisers are also sent every day.

Advertiser information is distributed to users with high sensitivity to information gathering.

# Toyo Keizai Online Editors Email

Toyo Keizai Online Editors Email sent each morning to registered members of Toyo Keizai Online. You can specify the top line of the ad space in the body of the email.

Sample





#### **Implementation fees**

¥500,000~

Ad space	Toyo Keizai Online Editors Email ad frame
No. of emails	Approx. 500,000
Day	Daily
Time	About 7:00 a.m. Japan time
Size	Image: $520px \times 29px$ (Display size $260px \times 146px$ )  Title: No more than 22 characters  Body: No more than 100 characters

# Toyo Keizai Email/ Toyo Keizai Targeting Email

Notice of advertiser advertorials is sent to all users by email. Targeted segments are also possible. Use to reinforce attraction of users to the advertiser's website, attract participants in seminars, and gain leads.

#### Sample





#### **Implementation fees**

Toyo Keizai Email

Toyo Keizai Targeting Email

 $$\pm 1.5$ million \sim $\pm 500,000 \sim (w/o tax)$ 

No. of emails	Approx. 500,000
Day	Distributed daily
Time	The distribution time can be selected from (1) 11 a.m. or (2) 1:30 p.m. or (3) 16 p.m. Japan time.
unit	¥80/a mail
Ad size	Image: at least 300 $\times$ 620 px./Title: No more than 40 double-byte characters/Body: No more than 40 double-byte characters $\times$ 100 lines
Remarks	Format examples are available. We can also create the manuscript for you (additional estimate required)

# **List of Segments**

#### Age

 Narrow by year of birth

#### Gender

• Men/Women

#### Area of residence

Prefecture

#### Role

- Corporate manager
- Officer
- Department manager
- Section chief
- Assistant manager, senior staff
- General employee, staff
- Other

#### Household income

- · Under ¥2 million
- ¥4–6 million
- ¥6–8 million
- ¥8–10 million
- ¥10-12 million
- ¥12-15 million
- ¥15-20 million
- Over ¥20 million-

### No. of employees

- 1-9
- 10-99
- 100-499
- 500-999
- 1,000-1,999
- 2,000-4,999
- 5,000-9,999
- 10,000 or more

#### Annual sales

- Less than ¥100 million
- ¥100 million-¥10 billion
- ¥10 billion-¥100 billion
- ¥100 billion-¥1 trillion
- ¥1 trillion or more

#### Industry

- Manufacturing (machinery, electronics, precision instruments)
- Manufacturing (other)
- · Service (IT)
- Service (other)
- · Retail, dining
- Foodstuffs, beverages, luxury foods
- Pharmaceuticals, chemicals
- · Information systems, software
- Consulting, think tank
- Banking, securities, insurance, finance
- · Construction, housing, real estate
- Trading company, wholesale
- Resources, energy
- Education
- Forestry, fisheries, mining
- · Healthcare, welfare, nursing
- Advertising, mass communications
- Transportation
- · Information, communications
- Government, public agency, public organization
- Local government
- Professional (attorney, CPA, tax accountant, etc.)
- Other

#### Job type

- Corporate planning, business development
- General management
- · Accounting, finance
- Consultant
- Planning, research, marketing
- Publicity, public relations
- Sales, marketing
- Manufacturing, production, inspection
- Research, development, design
- Information system, IT engineer
- · Designer, creator
- Administration, legal affairs
- Labor, personnel, human resource education
- Purchasing, logistics, materials
- Professional (attorney, CPA, tax accountant, etc.)
- Educator
- Other

#### Interests

- · Politics, social issues
- · Marco economics
- Industry, companies
- · Business, management
- Accounting, finance
- Human resources
- Marketing, sales
- IT
- Self-improvement, qualifications
- Job hunting, new employment
- Money, investing
- · Hobbies, culture, crafts
- · Childcare, education

# **Submission Rules**

# How to request display ads and email ads

When requesting display ads and email ads, confirm in advance that advertising space is available and send an application email to the address below.

Address for ad requests: ad-ask@toyokeizai.co.jp

Fill in the email subject (title) and body according to the example. We will reply with an email acknowledging the request.

#### **Display ads Sample of request email**

#### **Email subject (title)**

Request: 18/04/01-18/04/28; Toyo Keizai Online;

Viewable rectangle PC: XX Co., Ltd.

#### **Email body**

Advertiser: XX Co., Ltd.

Advertising company: XX Co., Ltd.

Media: Toyo Keizai Online

Ad menu/Frame: Viewable rectangle PC

Number of displays: 500,000 imp.

Ad period: 18/04/01-18/04/28 Request amount: ¥750,000 Ad details: XX advertisement Link URL: http://\*\*\*\*.co.jp/

Remarks: Keko Toyo Tel: 03-xxxx-xxxx

Email: xxx@xxxx.co.jp

←Input the full company name

←Input the full company name

←Input the ad menu name and frame name

 $\leftarrow\!$  If the number of impressions is guaranteed,

input "guaranteed imp."

←If the period is guaranteed, input

"guaranteed period"

←If the link address is not complete at the time of the request, provide a summary of the advertiser's corporate information ←Input contact information and special matters, if any

#### **Email Ads Sample of request email**

#### **Email subject (title)**

Request: 18/04/01; Toyo Keizai Online Editors Email XX Co., Ltd.

#### **Email body**

Advertiser: XX Co., Ltd.

Advertising company: XX Co., Ltd. Media: Toyo Keizai Online Editors

Email

Posting date: 18/04/01

Request amount: \$200,000 Ad details: XX advertisement Link URL: http://\*\*\*\*.co.jp

Remarks: Keko Toyo Tel: 03-xxxx-

XXXX

Email: xxx@xxxx.co.jp

Input contact

←Input the full company name

←Input the full company name

 $\leftarrow\!$  Input the ad menu name

←If the link address is not complete at the time of the request, provide a summary of the advertiser's corporate information ←Input contact information and special

matters, if any

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<sup>\*</sup>Please send one email for each frame. If requesting multiple frames, please send emails equal in number to the number of frames requested.

<sup>\*</sup>If you have a replacement manuscript, please send it at the time of submission.

<sup>\*</sup>If you request third-party distribution of ads, be sure to indicate this and the name of the third-party distribution service in the remarks column (see page 7 of the submission Rules).

<sup>\*</sup>In the case of advertisers and advertising companies placing ads for the first time, the advertising fees must be paid in advance for the first three ads (payment must be made five business days before the ad starts running). Please inquire for details.

# How to complete the submission email for display ads and email ads

Fill in the link URL, manuscript file name, and other necessary information along with the "ad order receipt details" in the order receipt email sent by Toyo Keizai, attach the manuscript to the email, and send it to the following address.

Address for submission: ad-send@toyokeizai.co.jp

Fill in the email subject (title) and body according to the example. We will reply with an email confirming receipt of the submission.

<sup>\*</sup> Please comply strictly with submission deadlines. If submissions are late, the ad start date or ad placement date may be changed.

Display ads sample	ads samp	ay ac	ispl	D
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#### **Email subject (title)**

Submission: 18/04/01-18/04/28; Toyo Keizai Online; Viewable rectangle PC: XX

Co., Ltd.

#### **Email body**

Advertiser: XX Co., Ltd.

Advertising company: XX Co., Ltd.

Media: Toyo Keizai Ónline

Ad menu/Frame: Viewable rectangle PC Number of displays: 500,000 imp.

Ad period: 18/04/01-18/04/28 Request amount: ¥750,000 Ad details: XX advertisement Link URL: http://\*\*\*\*.co.jp/ Manuscript file: \*\*\*\*.qif

Remarks: Keko Toyo Tel: 03-xxxx-xxxx

Email: xxx@xxxx.co.jp

- ←Input the full company name
- ←Input the full company name
- ←Input the ad menu name and frame name ←If the number of impressions is guaranteed,

input "quaranteed imp."

←If the period is guaranteed, input

"quaranteed period"

←If the link address is not complete at the time of the submission, provide a summary of the advertiser's corporate information

←Input contact information and special matters, if any

**Email subject (title)** 

**Email ads sample** 

Submission: 18/04/01; Toyo Keizai Online Editors Email XX Co., Ltd.

#### **Email body**

Advertiser: XX Co., Ltd.

Advertising company: XX Co., Ltd.

Media: Toyo Keizai Online Editors Email

Posting date: 18/04/01 Request amount: ¥200,000 Ad details: XX advertisement

Link URL: http://\*\*\*\*.co.jp/

Manuscript file: \*\*\*\*.txt

←If the link address is not complete at the time of the

←Input the full company name

←Input the full company name

submission, provide a summary of

the advertiser's corporate

information

Remarks: Keko Toyo Tel: 03-xxxx-xxxx ←Input contact information and

Email: xxx@xxxx.co.jp special matters, if any

#### [Manuscript replacement/multiple simultaneous ads]

We can accept up to two manuscripts per week. Please indicate the ad periods for each manuscript at the time of submission and submit all manuscripts at the same time.

<sup>\*</sup>If you request third-party distribution of ads, be sure to indicate this and the name of the third-party distribution service in the remarks column (see page 7 of the submission Rules).

# Image Ad PC Submission Rules (Submission Deadline, File Format, File Size, etc.)

#### **Submission deadline**

Please submit the manuscript at least 10 business days prior to the start date. It is necessary to confirm display and operation, so please comply strictly with the deadline.

#### File format

GIF、JPG、PNG

\*We are unable to accept image files and content other than the above.

#### Files required for submission

GIF, JPEG, and PNG Format

- (1) GIF, JPG, or PNG file;
- (2) Link URL (one site) \*Specify separately in the submission email

# \* If the banner background color is white, there is a risk it will be incorporated into the page, so a border line is required.

#### **Attention**

- Frequency control of interstitials is performed every 12 hours (the number of displays originating from user access is controlled).
- Be sure to make linked sites accessible by noon of the business day prior to the ad start date. Also, making major changes to the advertisement and changing the link destination through redircting and the like during the ad period are prohibited.
- The ad start time is 11:00 a.m. Japan time on the first day of posting.
- If there is a problem with the display, a response will be made during business hours (10:00 a.m.-6:00 p.m., Monday to Friday, excluding holidays)

#### Maximum file size (same for GIF, JPEG, and PNG)

Advertising Menu	Image size	File size
Rectangle	Width 600px × height 500 px.	No more than 150 KB
Double rectangle	Width 600px × height 1000 px.	No more than 150 KB

#### Maximum number of manuscripts (same for GIF, JPG, and PNG)

We can accept up to two manuscripts per week. The deadline for submitting a replacement manuscript is also 10 business days prior to the start of the publication of the project itself.

# Image Ad Submission Rules (Third-Party Distribution)

#### **Contents**

- If you request third-party distribution of ads, be sure to indicate this and the name of the third-party distribution service in the remarks column.
- If notice is not provided at the time of the request, we may not be able to implement third-party distribution even if a request is made at the time of manuscript submission.
- Even if the third-party distribution is tagged in the submitted manuscript, please attach the manuscript to be distributed (gif, jpg, png) to the submission email so that we can confirm the details of the ad.
- The file size limits are in principle the same as for ordinary distribution. After clicking on a banner ad, do not open it in the same tab.

#### **Security checks**

- Security checks
- Even in the case of a service currently approved by us, we may suspend ad placement in cases where a new security related problem is discovered.
- In cases where a third-party distribution service that has not been approved by us is used, we will perform the security checks designated by us. The security check takes approximately two weeks to perform, so please be sure to contact us before making a request.
- Please note that if a problem is discovered during the security check, we may decline the use of the third-party distribution service.

- \*The ad start time is 11:00 a.m. Japan time on the first day of posting.
- \*If there is a problem with the display, a response will be made during business hours (10:00 a.m.-6:00 p.m., Monday to Friday, excluding holidays)

## **Panel SP Header Submission Rules**

#### **Submission deadline**

Please submit the manuscript at least 10 business days prior to the start date.

### **Image manuscripts**

GIF、JPG、PNG

#### **Attention**

- For a text manuscript, do not insert text directly into the body of the email; attach a manuscript file prepared using a text editor.
- The ad start time is 11:00 a.m. Japan time on the first day of posting.
- If there is a problem with the display, a response will be made during business hours (10:00 a.m.-6:00 p.m. Japan time, Monday to Friday, excluding holidays)

#### **Specifications/submitted manuscript**

Advertising Menu	Image size	File size
Panel SP Header	Width 640px × height 200px. (submission size) Width 320px × height 100px. (display size)	No more than 100 KB

<sup>\*</sup>We are unable to accept image files and content other than the above.

# Targeted In-feed and Guaranteed click advertising Submission Rules

#### **Submission deadline**

Please submit the manuscript at least 10 business days prior to the start date.

#### **Targeted in-feed manuscript format**

Text: 20 to 22 double-byte characters

Image: Width 640 x height 360px.(submission size) Width 320 x height

180px.(display size) GIF (animated GIFs are not acceptable), JPG 100KB max.

#### **Number of Submission**

Please submit at least three sets of the following manuscripts.

#### **Guaranteed click advertising manuscript format**

Text (Main): Within 22 double-byte characters Text (Sub): Within 21 double-byte characters

Image: Width 320 x height 180px, GIF (animated GIFs are not acceptable), JPG 100KB

max.

#### **Prohibited characters in text manuscripts**

Prohibited characters (examples of machine-dependent characters) \*Use of other characters may also be prohibited.

No. K.K. TeL (株) (有) (代) mm cm km mg kg I II III IV V VI VII VIII IX X 12345678910 (1)(2)(3)(4)(5)(6)(7)(8)(9)(10) (月)(火)(水)(木)(金)(土)(日)

#### Characters that may be used in text manuscripts

Kanji, hiragana, double-byte katakana, numerals (single-byte), alphabetic characters (single-byte) and some symbols

(single-byte; double-byte "!" and "?")

- The ad start time is 11:00 a.m. Japan time on the first day of posting.
- If there is a problem with the display, a response will be made during business hours (10:00 a.m.-6:00 p.m. Japan time, Monday to Friday, excluding holidays)
- We will review all manuscripts submitted for publication. We may ask you to revise your manuscript before or after publication.

## In-Read Video PC Submission Rules

#### **Submission deadline**

Please submit the manuscript at least 10 business days prior to the start date.

#### **Display environment**

- Google Chrome latest version
- Microsoft Edge latest version (for Windows 10)
- Safari latest version

Report

CTR

Number of views, number of complete replays, number of clicks,

#### **Specifications/submitted manuscript**

	File format	Video codec	Sound codec	Size in pixels	Size	Duration	Bit rate
Video file	mp4	H.264	AAC	Width 640px × height 360px.(submission size) Width 480px × height 270px. (display size)	Within 3 MB	15-30 sec.	Video: 1,000 kbps Sound: 64 kbps
formats	flv	H.263	AAC	Width 640px × height 360px.(submission size) Width 480px × height 270px. (display size)	Within 3 MB	15-30 sec.	Video: 1,000 kbps Sound: 64 kbps

- Manuscript replacement during distribution is not possible.
- We recommend the progressive distribution method.
- Be sure to submit materials for which approval has been obtained from the copyright holder. Please note that we are unable to perform any copyright processing regarding submitted materials.
- If a claim is received from a user, we may suspend at placement.
- Even if it is technically feasible, we may refuse to publish or request revisions based on user claims or usability considerations.
- The ad start time is 11:00 a.m. Japan time on the first day of posting.
- If there is a problem with the display, a response will be made during business hours (10:00 a.m.-6:00 p.m. Japan time, Monday to Friday, excluding holidays)

<sup>\*</sup>Please note that ads may not be transmitted or may not be properly displayed or controlled and there may be instances where some time is required until the ad is displayed depending on the communications environment, terminal, unique OS specifications, use status of the user's terminal, and other factors.

## **In-Read Video SP Submission Rules**

#### **Submission deadline**

Please submit the manuscript at least 15 business days prior to the start date. It is necessary to confirm display and operation, so please comply strictly with the deadline.

## Display environment Report

• OS : Android 4.0 and above, iOS 5.0 and above

Number of views, number of complete replays, number of clicks, CTR

#### **Specifications/submitted manuscript**

	File format	Video codec	Sound codec	Size in pixels	Size	Duration	Bit rate	Link destinations
Video file formats	mp4	H.264	AAC	Width 640px × height 360px.(submission size) Width 320px × height 180px. (display size)	No more than 3 KB		Video: 1,000 kbps Sound: 64 kbps	One site (transition from an external link button)

- Frequency control is performed every 12 hours.
- The number of simultaneous placements is limited to one. Manuscript replacement during distribution is not possible.
- We recommend the progressive distribution method.
- Be sure to submit materials for which approval has been obtained from the copyright holder. Please note that we are unable to perform any copyright processing regarding submitted materials.
- If a claim is received from a user, we may suspend at placement.
- Even if it is technically feasible, we may refuse to publish or request revisions based on user claims or usability considerations.
- The ad start time is 11:00 a.m. Japan time on the first day of posting.
- If there is a problem with the display, a response will be made during business hours (10:00 a.m.-6:00 p.m. Japan time, Monday to Friday, excluding holidays)

<sup>\*</sup>Please note that ads may not be transmitted or may not be properly displayed or controlled and there may be instances where some time is required until the ad is displayed depending on the communications environment, terminal, unique OS specifications, use status of the user's terminal, and other factors.

# Gate PC and Billboard SP, One-day exclusive Ad Submission Rules

#### **Submission deadline**

Please submit the manuscript at least 15 business days prior to the ad placement date.

#### **Gate PC**

Manuscript size: No more than 100 kB for top banners, side banners, and rectangles

Animation: within 15 sec. (looping not possible)

Number of simultaneous submissions: One (manuscript replacement is not possible)

Link URL: One (clickable within the entire area of the ad content)

ALT text: Not permitted

Manuscript size: Top banner: width  $1,020px \times height 80px$ , side banner: width  $145px \times height 600px$ , rectangle: width  $300px \times height 250px$ .

#### One-day exclusive ad background color

	White	#FFFFF	Light Green	#F0FFF0
	Light pink	#FFF0F5	Light Yellow	#FFFFE0
	Light blue	#F0F8FF	Gray	#DCDCDC

#### Billboard SP (video)

# Number of simultaneous submissions: Video submission guidelines One (manuscript replacement is Format: MP4

not possible) Link URL: One

ALT text: Not permitted

## Size: No more than 1920px ×1080px. (16:9)

At the time of distribution, videos will be distributed at  $320px \times 180px$ . size. Duration: Within 15 or 30 seconds

- If the banner background color is white, there is a risk it will be incorporated into the page, so a border line is required.
- The ad start time is 11:00 a.m. Japan time on the first day of posting.
- If there is a problem with the display, a response will be made during business hours (10:00 a.m.-6:00 p.m., Monday to Friday, excluding holidays)
- Depending on the PC environment and the user's browser, the left and right pillars of the gate may not be able to accommodate the creativity. Be careful not to include any creative elements in the left and right pillars that should not be missing.
- Billboard SP (video) will have a closed button in the upper right corner and an audio on/off button in the lower right corner. In order to avoid overlapping of these buttons on the creative, please submit a creative with 40px left/right x 40px top/bottom for both the top right and bottom right.

# Billboard PC & SP (still image) and Billboard PC (still image + video) Ad Submission Rules

#### **Submission deadline**

Please submit the manuscript at least 15 business days prior to the ad placement date.

#### Billboard PC (still image)

Manuscript size: No more than 300 KB Number of simultaneous submissions:

One (manuscript replacement is not possible)

Link URL: One (clickable within the entire area of the ad content)

ALT text: Not permitted

Manuscript size: Width  $970px \times height 250px$ .

File format: GIF (Animated GIF is not acceptable)

Billboard PC (still image + video)

#### Billboard SP (still image)

Manuscript size: No more than 100 KB Number of simultaneous submissions:

One (manuscript replacement is not possible)

Link URL: One (clickable within the entire area of the ad content)

ALT text: Not permitted

Manuscript size: Width 640 x height 360px.(submission size) Width 320 x height

180px.(display size)

File format: GIF (Animated GIF is not acceptable), PNG, JPG

Manuscript size: No more than 300 KB

Number of simultaneous submissions: One (manuscript replacement is not possible)

Link URL: One (clickable within the still image area)

ALT text: Not permitted

Manuscript size: : width 526px × height 250px.

Video submission guidelines/Format: MP4/Size: No more than 1920px ×1080px. (16:9)/At the time of distribution, videos will be distributed at ad size.

Duration: Within 15 or 30 seconds Manuscript size: No more than 3 MB \*In cases where YouTube videos are used, specify the URL of the YouTube video to be distributed.

- If the banner background color is white, there is a risk it will be incorporated into the page, so a border line is required
- The ad start time is 11:00 a.m. Japan time on the first day of posting.
- If there is a problem with the display, a response will be made during business hours (10:00 a.m.-6:00 p.m., Monday to Friday, excluding holidays)
- Ads will begin to be posted at 11:00 a.m. on the first day of publication.
- For video and still image and video, the closed button will be in the upper right corner and the audio ON/OFF button will be in the lower right corner. If you do not want these buttons to overlap on the creative, please submit a creative with 40px left/right x 40px top/bottom for both the top right and bottom right.

# Viewable Rectangle Video, Interscroller SP Ad Submission Rules

#### **Submission deadline**

Please submit the manuscript at least 15 business days prior to the ad placement date.

#### **Viewable Rectangle Video**

Number of simultaneous submissions: Format: MP4 (H264)

1 (cannot be replaced) Size: 1920px left/right × 1080px top/bottom (aspect ratio 16:9) or less

Linked URL: 1 300px x 80px for combined video and still image format

ALT text: Not allowed (File format: PNG / JPG / GIF (animated GIFs are not acceptable).

(As a rule, file size should not exceed 100KB).

Capacity: 20 MB or less

Length: 15 or 30 seconds or less

#### **Interscroller SP Ad Submission Rules**

Number of simultaneous submissions: Format: JPG, PNG

1 (cannot be replaced) Size: Width 600px × height 1200px. (submission size)

Linked URL: 1 Width 300px × height 600px. (display size)

ALT text: Not allowed Capacity: 300 KB or less

- Please be sure to submit materials that have been approved by the copyright holder. Please note that we do not handle copyrights for materials.
- We reserve the right to discontinue publication if we receive a claim from a user.
- We may refuse to distribute or publish the material or request revisions to be made to the manuscript due to user complaints, usability considerations, etc.
- The ad start time is 11:00 a.m. Japan time on the first day of posting.
- If there is a problem with the display, a response will be made during business hours (10:00 a.m.-6:00 p.m., Monday to Friday, excluding holidays)

# **Tag Installation Rules**

#### **Advertorial**

Tags that can be submitted are as follows.

	AdvertisingTags	Measurement Tags	Survey Tags
Example	GDN,YDN etc⋯	negotiable	AccessMill etc···
Term	Guaranteed PV Achievement Period	Guaranteed PV Achievement Period	Guaranteed PV Achievement Period
Place	Advertorial	Advertorial	Advertorial

## **Display Ads**

Tags that can be submitted are as follows.

	AdvertisingTags	Measurement Tags	Survey Tags
Example	Not allowed	IAS etc⋯	Not allowed
Term	Not allowed	Guaranteed Achievement Period	Not allowed
Place	Not allowed	Display Ads	Not allowed

- Please be sure to consult with us when considering the installation of tags.
- Tags not listed above may also be available.
- Please consult with us before placing tags.
- There is no guarantee that the tags will work in all environments, devices, or conditions.

# Email Ad Submission Rules (Toyo Keizai Online Editors Email Ads)

#### **Submission deadline**

Please submit the manuscript at least 10 business days prior to the ad placement date.

## **Manuscript format**

Image:  $520px \times 292px$  (Display size  $260px \times 146 px$ )

Title: No more than 22 characters Body: No more than 100 characters

- Be sure to submit a URL with http://or https://.
- In principle, the linked website should be publicly available at the time of submission.
- · Making major changes to the ad and changing the link destination through redirecting and the like after submission are prohibited.

#### **Text manuscript**

- For a text manuscript, do not insert text directly into the body of the email; attach a manuscript file prepared using a text editor.
- Set the text editor to display spaces and confirm the manuscript.

#### Characters that used in text manuscripts

Kanji, hiragana, double-byte katakana, numerals (double-byte/single-byte), alphabetic characters (single-byte) and some symbols (double-byte)

- Some kanji characters not included in the list of characters in common use are excluded.
- The number of alphabetic characters may vary depending on the font.
- If there is a problem with the display, a response will be made during business hours (10:00 a.m.-6:00 p.m. Japan time, Monday to Friday, excluding holidays

# Email Ads Submission Rules (Toyo Keizai Email/Toyo Keizai Targeting Email)

#### **Submission deadline**

Please submit manuscripts by 4:30 p.m. (Japan time) at least 10 business days prior to the ad placement date.

#### Prohibited characters and characters that may be used

- The same as periodically distributed emails.
- For ruled lines, use the <hr> tag rather than a symbol (-).

\*If there is a problem with the display, a response will be made during business hours (10:00 a.m.-6:00 p.m., Monday to Friday, excluding holidays)

#### **Click count URL**

Link URLs will be replaced with a measurement URL.

\*If replacement with a measurement URL is not needed, please indicate this at the time of request.

(In this case, it will not be possible to report the number of clicks.)

#### **Text manuscript**

- For a text manuscript, do not insert text directly into the body of the email; attach a manuscript file prepared using a text editor.
- Set the text editor to display spaces and confirm the manuscript.
- · When preparing the manuscript, please use a monospaced font.

If a proportional font is used to prepare the manuscript, the layout may be distorted when displayed depending on the email reception environment.

#### **Header and footer**

We will insert a header and footer specified by us.

#### File format

- Please download and submit the "Toyo Keizai Mail and Targeting Mail Submission Rules" found on the Toyo Keizai Promotion website (<a href="https://biz.toyookeizai.net/quide/">https://biz.toyookeizai.net/quide/</a>).
- When using images, please submit image files as well (between 300px and 620px on the left and right sides).

#### **Manuscript format**

Title: No more than 40 double-byte characters

\*"Toyo Keizai Email" will be inserted after the title.

Body: No more than 100 lines  $\times$  40 double-byte characters

\*Excluding the header and footer

- It is necessary to insert "Produced by: [advertiser name]" after the body text.
- Be sure to submit a URL in the manuscript with http://or https://.
- Be sure to insert double-byte spaces before and after URLs in text.
- In principle, the linked website should be publicly available at the time of submission. Also, making major changes to the ad and changing the link destination through redirecting and the like after submission are prohibited.

- Please comply strictly with submission deadlines.
   If submissions are late, the ad start date or ad placement date may be changed.
- In principle, the linked website should be publicly available at the time of submission.

  Also, making major changes to the ad and changing the link destination through redirecting and the like after submission are prohibited.
- If there is a problem with the display, a response will be made during business hours (10:00 a.m.-6:00 p.m., Monday to Friday, excluding holidays)
- Addition of double-byte character parameters is not supported.

# Toyo Keizai Inc. Business Promotion Department Rules for the Publication of Advertisements / Disclaimer / Cancellation Policy

## Standards for the Publication of Advertisements / Rejection of Advertisements

#### **Standards for the Publication of Advertisements**

Standards for the publication of advertisements (hereinafter the "Standards") shall apply to advertisements intended for publication via all Toyo Keizai Inc. (hereinafter the "Company") media. All advertisements shall comply with the Standards.

#### Relationship between the Standards for the Publication of Advertisements and the Rejection of Advertisements

Advertisements that meet the Standards specified by the Company, may be rejected based on the decision made by the Company on a case-by-case basis. In addition, advertisements that do not meet the Standards may be accepted after evaluation by the Company. (The preceding notwithstanding, the Company does not publish advertisements that violate laws or regulations.) Publication of advertisements via the Company media in the past does not preclude rejection of current or future submissions. The Company does not disclose the reasons for rejection.

#### **Rejection of Advertisements and Responsibility of Advertisements**

The Company makes the determination to accept or reject publication of individual advertisements in accordance with the Standards. However, its decision does not reduce the responsibility of the advertiser for individual advertisements. Submission of advertisements for publication is deemed agreement by the advertiser that it shall bear responsibility for its advertisements. The Company does not provide reasons for rejection.

#### Materials to Be Prepared for Screening for the Publication of Advertisement

Materials include the company name, location and business description or the URL that shows the company profile and financial settlements for the past three years.

Complaints from third parties, including readers or users, about information posted as advertisements or in the linked websites shall be handled by the advertisers on their own responsibility, and the Company shall have no responsibility therefor. Advertisement fees and menus may change based on the Company's convenience. Please confirm fees and other details beforehand. Copyrights and other intellectual property rights related to advertisements, including tie-up advertisements with articles and pure advertisements created by the Company, shall belong to the Company even after being posted.

## Screening Standards for the Publication of Advertisements

The Company makes the determination to accept or reject publication of individual advertisements and determinations regarding the content of advertisements in accordance with related Japanese laws and regulations regarding advertisements and the advertisement guidelines (latest version) specified by the Japan Magazine Advertising Association and the Japan Interactive Advertising Association, of which the Company is a member, and other industry-specific regulations, and in consideration of characteristics of the advertisement media and the social impact of the advertisement. The Company retains the right to accept or reject publication of individual advertisements. In addition, screening standards and the determination to accept or reject publication of individual advertisements may differ depending on the characteristics of the relevant media, and the Company shall have no responsibility to provide reasons for rejecting individual advertisements. Advertisements that fall under any of the following or that the Company determines inappropriate shall be rejected for publication:

- · Advertisements that violate related Japanese laws or regulations, international treaties, etc.;
- Advertisements that violate laws regulating advertisements and representations, including the Act on Securing Quality, Efficacy and Safety of Products Including
  Pharmaceuticals and Medical Devices, the Health Promotion Act, the Act against Unjustifiable Premiums and Misleading Representations, the Act on Specified
  Commercial Transactions and the Public Offices Election Act;
- Advertisements that may infringe on any individual's rights by using names, portraits, publications or trademarks without the relevant individual's permission;
- · Advertisements in which the advertiser's name, address and contact information are not clear, and the individual/organization that is responsible is unknown;
- Advertisements whose linked websites' advertisements or representations may take unfair advantage of readers or users
- Advertisements containing misleading or inappropriate representations, including false or extravagant representations that may cause incorrect understanding by readers or users;
- · Advertisements that are unscientific or superstitious and may cause anxiety or take unfair advantage of readers or users;
- Advertisements that are related to antisocial forces, deceitful business, products and services that are not allowed in Japan, and whose expression urges readers or users to speculate in financial matters;
- Advertisements that may disturb public order, affirm violence and crime, or that contain explicit or indecent sexual images or expressions that may be contrary to public order and morality; and
- Advertisements that the Company determines inappropriate in consideration of the characteristics of the media, the content of advertisement and social conditions.

## **Business Categories and Conditions That Cause Advertisements to Be Rejected**

- Advertisements that solicit or introduce pyramid schemes, multilevel marketing, network businesses and deposit transactions;
- Advertisements regarding the recruitment of franchisees, distributors and human resources that do not contain specified items to be represented;
- Advertisements for doctrines of specific religions, joining religious groups, spiritual abilities or unscientific fortune telling, and advertisements for products emphasizing certain effects such as bringing good luck, economic fortune or recovery from disease;
- · Advertisements for businesses that fall under the category of sex establishments (store/non-store types) or short-stay hotels used primarily for sexual activities;
- · Advertisements for online dating services;
- Advertisements for gambling or casinos (including online casinos);
- Advertisements for synthetic cannabis or unregulated drugs that are collectively called quasi-legal drugs;
- · Advertisements calling for donations or provisions of money or articles for private purposes;
- · Advertisements for cryptocurrency transactions or crowdfunding, and advertisements recommending medical practices or surgeries at hospitals and clinics, and
- Other advertisements that the Company determines inappropriate
- Note: Advertisements for tobacco products, including electrically heated tobacco product, shall be evaluated in accordance with the standards specified by the Tobacco Institute of Japan.

#### **Disclaimer**

- Submission of an advertisement for publication is deemed acknowledgement that the advertiser agrees to bear all responsibility regarding said advertisement.
- The advertiser bears all responsibility for the posted advertisement (including information shown in the linked websites), and the Company shall have no responsibility therefor.
- At any time following acceptance of an advertisement for publication, the Company reserves the right to reject or cancel publication if the content of the advertisement violates the Standards specified by the Company.
- In the case that the Company rejects or cancels all or part of an advertisement due to reasons attributable to the advertiser, the Company shall have no responsibility therefor.
- Screening by the Company or the decision to accept an advertisement for publication shall not be interpreted to mean that the Company has ruled out all possible violations regarding conformity to laws, regulations or the Standards specified by the Company.
- In the case of third-party claims for damages caused by the advertisements against the Company, the relevant advertiser or advertising company shall resolve said claims at their own responsibility and expense. However, the foregoing shall not apply to the cases involving damages caused by reasons attributable to the Company.
- The Company shall have no responsibility for damages or loses incurred by the advertisers or advertising companies due to data loss, unauthorized access to data, and the interruption, delay or discontinuation of Company media caused by electrical outage, natural disasters, or failures in telecommunication lines, computers, servers or carrier networks.
- The Company does not in principle eliminate competitors for the time and period in which each advertisement is published.
- The advertiser and advertising company shall warrant that the contents of the advertisement do not violate any third-party rights, and that all property rights regarding the contents of the advertisement have been managed thoroughly and appropriately.
- In the case that an advertisement is not published due to reasons attributable to the Company, the Company shall bear general loss or damage only. The total amount of the compensation shall be limited to the fee for publication of said advertisement regardless of the reason.
- Advertisements in the form of articles are created based on information as of the time of publication; therefore, the Company will not in principle accept revision to contents after publication.
- The Company asks external screening organizations to examine contents and expressions in relation to the Act on Securing Quality, Efficacy and Safety of Products Including Pharmaceuticals and Medical Devices, Act against Unjustifiable Premiums and Misleading Representations, etc. In response to the examination conducted by said external screening organizations, the Company may require changes in the contents or expressions of the advertisements, or may cancel publication.

## **Precautions Regarding Expressions Used in Advertisements**

- · Advertisements must undergo pre-screening.
- Advertisements in the form of articles shall be clearly indicated with the designation "AD." Misleading expressions that may be confused with articles published by the Company such as advertisements that cannot be clearly distinguished from Company contents, and advertisements with designs and contents similar to those of the Company must be avoided. Individual experiences included in advertisements in the form of articles must be attributable to actual persons who had said experiences.
- Media names cannot be used in pure advertisements. (Including for the destination of postcards. Use abbreviations or ID numbers.)
- Please refrain from using or including links to explicit sexual images or expressions, including genitalia or breasts.
- Please refrain from using or including links to obnoxious, cruel, or grotesque expressions or images that may cause readers or users to feel uncomfortable.
- The indication of "patented" can only be used in advertisements for products that have received patents. In such cases, the individual patent numbers should be included. Use of the indication "patent pending" is not allowed in advertisements.

## <Expressions or Images Used in Internet Advertisements>

- Advertisements that fall under any of the following may be rejected, or may require revision before publication is allowed:
- Advertisements that may mislead users by evoking smartphone or PC windows, icons, cursors or buttons; and
- Advertisements that include new operation concepts that do not match general methods. These include clicking, tapping and mouse-over operations (e.g., mouse-over or mouse-out operations that allow users to jump to a different website, or to start a pop-up window).
- Sirens, horns, shouts or irritating sounds are not allowed. Advertisements that contain sound are required to have "mute" as the default setting. In addition, advertisements including sound require a button that allows users to turn sound on/off and adjust volume.
- Advertisements that contain animations (gifs, etc.) that change rapidly, primary colors, fluorescent colors or flashing colors with higher luminance may require revision. Advertisements that are on an endless loop or are longer that 15 seconds in length are not allowed.
- Note: Expressions and images that the Company determines to be inappropriate may require revision.

### **Submission of Advertisements**

- Submit advertisements in writing or via e-mail by the deadline for publication.
- The deadline for advertisements differs depending on the media. Please confirm deadlines with the sales department at the Company.
- The Company shall not accept postponement or cancellation of submitted advertisements on or after the relevant deadline.
- Advertisements are pre-screened by the Company. After screening, they may be rejected or require revision.
- Advertisers shall have complete responsibility for the contents of the advertisements posted (including the information provided in linked websites), and the Company shall have no responsibility therefor.
- In the case that the Company rejects or cancels all or part of an advertisement due to reasons attributable to the advertiser, the Company shall have no responsibility therefor.
- Screening by the Company or the decision to accept an advertisement for publication shall not be interpreted to mean that the Company has ruled out all possible violations regarding conformity to laws, regulations or the Standards specified by the Company.
- Rules for the Application for Advertisement, Rules for the Publication of Advertisements, Rules for the Advertisement Materials (https://biz.toyokeizai.net/files/user/pdf/ad/Toyokeizaionline\_Nyukoukitei\_202002.pdf [Japanese]), advertisement fees and submission specifications may change. When applying for advertisements, please contact the sales department at the Company to confirm the details.
- When submitting advertisements for publication, advertisers shall be deemed to have agreed to follow the Rules for the Application for Advertisement, Rules for the Publication of Advertisements and Rules for the Advertisement Materials.

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• When the Company sends the advertiser approval for the submission of the advertisement for publication, the contract for the publication of advertisements shall be entered into between the advertiser and the Company.

## **Application for the Publication of Advertisements: Magazine Advertisements**

Application for the publication of magazine advertisements shall be submitted in writing or via e-mail by the deadline for individual media with the required items shown below:

- (1) Applicant information: Company name / Department / Name of the applicant / Address / Telephone number Billing information (If different from applicant information): Address / Department / Name of the person in charge / Telephone number
- (2) Content of the advertisement: Name of the advertiser (when an advertising company is the advertiser) / Name or the brand of the product to be advertised
- (3) Content of application: Name of the medium used for advertisement / Date of publication / Name of the advertising space (menu) / Volume of the advertisement (number of pages, etc.)
- (4) The advertisement fees (net amount excluding tax) / Date of application / Billing date / Payment date

Please consult the Company for detailed information on front matter, placing the advertisement on the page facing the article, etc. Due to matters relating to the layout of articles and advertisements, the Company may not be able to accommodate your wishes.

When cancelling publication after the acceptance of the application, advertisers must pay the cancellation fees described below:

## **Cancellations: Magazine Advertisements**

Pure Advertisements	From the day of application to 8 business days before: 50% of the Implementation fees
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After the date of Finalproofreading: 100% of the Implementation fees

Article ads From the day of application to 8 business days before: 50% of the Implementation fees (cost price)

After the date of Finalproofreading: 100% of the Implementation fees (cost price)

Note: "Business Aspect" in Weekly Toyo Keizai sets cancellations fees after eight weeks prior to the date of publication at 100 percent of the advertisement fees and other actual costs (including the costs of employees dispatched to the applicant's place of business outside the Tokyo metropolitan area, honorariums for celebrities, special photographing and

other creation costs).

[Postponement] After confirming the tentative period of advertisement, the fees shall not be revised.

Whether or not a cancellation is made after the application has been submitted, the cancellation fees will be charged based on the following criteria for changes made just before the date of the interview.

For ordinary article ads Changes made 2 to 3 business days prior to the interview: Net 50,000 yen coverage

Changes made between 1 business day and the day of the interview: Net 100,000 yen

For article ads coverage

Change made 3 business days prior to the interview: Net 100,000 yen

Tax not included. Cancellation fees for experts and outside venues are subject to separate regulations. requiring business travel

### **Cancellations: Internet Advertisements**

Cancellations after application will be subject to a cancellation fee based on the following standards.

**Pure Advertisements** Cancellation on and after the submission deadline: 100 percent of the Implementation fees

#### **Advertisements Designed by the Company**

Cancellation up to 11 business days prior to the starting date of posting: 50 percent of the advertisement fees and other actual costs Cancellation on and after 10 business days prior to the starting date of posting: 100 percent of the advertisement fees and other actual costs

In addition to the foregoing, if advertisements designed by the Company are cancelled, the Company asks the advertisers to pay for the actual costs of employees dispatched to the applicant's place of business outside the Tokyo metropolitan area, honorariums for celebrities, special photographing and other creation costs.

[Postponement] After confirming the tentative period of advertisement, the fees shall not be revised.

Regardless of whether or not a cancellation is made after application, a cancellation fee will be charged based on the following standards for any changes made just before the interview date.

## For ordinary article ads coverage

- Changes made 2 to 3 business days prior to the interview: Net 50,000 yen
- Changes made between 1 business day and the day of the interview: Net 100,000 yen

## For article ads coverage requiring business travel

Change made 3 business days prior to the interview: Net 100,000 yen

Tax not included.

Cancellation fees for experts and outside venues are subject to separate regulations.

### **Cancellations: Seminars**

In the case of cancellation after the acceptance of the application or the signing of the contract, payment of the full sponsorship amount will be required.

## Advertising inquiries and requests:

Hours: 10:00 a.m. -6:00 p.m. (Japan time)

\*We will respond to inquiries made after 6:00 p.m. the following business day.

## For inquiries and requests

ad—ask@toyokeizai.co.jp

## To submit ads

ad-send@toyokeizai.co.jp

## **Toyo Keizai Promotion Ad**

https://biz.toyokeizai.net/

Information on Toyo Keizai magazine and digital advertising

#### **TOYO KEIZAI BRAND STUDIO**

https://biz.toyokeizai.net/brandstudio/

Provides services to advertisers by using Toyo Keizai's production capabilities

## Toyo Keizai Inc.

https://corp.toyokeizai.net/

Business Promotion Division Media Sales Department 1-2-1 Nihonbashi Hongokucho, Chuo-ku, Tokyo 103-8345, Japan

## **Toyo Keizai Online**

https://toyokeizai.net

## Toyo Keizai Onlinetwitter

https://twitter.com/toyokeizai/

## **Toyo Keizai Onlinefacebook**

https://www.facebook.com/ToyokeizaiOnline/

## Toyo Keizai OnlineLINE





Toyo Keizai Shimpo Inc. distributes advertisements in accordance with JIAA's guidelines set forth by the JIAA.

