

(3) Securities

#	Item name	(CON)	(NC)	Unit	Decimal	Note
1	Toyokeizai company code	○	○	-		10-digit company identification code defined by Toyokeizai.
2	Securities code	○	○	-		4-digit code defined by the Securities Identification Code Committee. * Refer to "Code List" sheet, because there is own code defined by Toyokeizai for rows of industry average.
3	Company name	○	○	-		
4	Industry type code	○	○	-		4-digit code defined by the Securities Identification Code Committee. * Refer to "Code List" sheet.
5	Industry type name	○	○	-		Industry type name corresponding to #4.
6	Accounting standard	○	○	-		Flag of accounting standard. 0: Japan-GAAP 1: US-GAAP 2: IFRS
7	Fiscal period end	○	○	-		YYYYMM format. Year and month of fiscal period end.
8	Consolidated flag	○	○	-		0: Non-consolidated 1: Consolidated
9	Fiscal period flag	○	○	-		0: 2nd quarter (Interim) 1: Annual 2: 1st quarter 3: 3rd quarter * But "1" is set to all.
10	Fiscal period start date	○	○	-		YYYYMMDD format.
11	Fiscal period end date	○	○	-		YYYYMMDD format.
12	No. of months in a Fiscal Period	○	○	months		
13	Current assets	○	○			
14	>Cash and deposits	○	○			Breakdown of #13
15	>Cash segregated as deposits	○	○			Breakdown of #13
16	>Trading products CA	○	○			Breakdown of #13
17	>Margin transaction assets	○	○			Breakdown of #13
18	>Loans secured by securities	○	○			Breakdown of #13
19	>Short-term deferred tax assets	○	○			Breakdown of #13
20	>(-) Allowance for doubtful accounts CA	○	○			Breakdown of #13
21	Fixed assets	○	○			
22	Tangible fixed assets	○	○			
23	Intangible fixed assets	○	○			
24	>Goodwill	○	○			Breakdown of #23

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25	Investments and other assets	○	○			
26	>Investment securities	○	○			Breakdown of #25
27	>Long-term deferred tax assets	○	○			Breakdown of #25
28	>(-) Allowance for doubtful accounts IOA	○	○			Breakdown of #25 Including Reserve for investment loss.
29	Deferred assets	○	○			
30	Total assets	○	○			
31	Current liabilities	○	○			
32	>Short-term loans	○	○			Breakdown of #31 Including Commercial paper.
33	>Current portion of long-term loans and bonds	○	○			Breakdown of #31
34	>Deposits received	○	○			Breakdown of #31
35	>Trading products CL	○	○			Breakdown of #31
36	>Margin transaction liabilities	○	○			Breakdown of #31
37	>Loans payable secured by securities	○	○			Breakdown of #31
38	>Short-term deferred tax liabilities	○	○			Breakdown of #31
39	Noncurrent liabilities	○	○			
40	>Bonds	○	○			Breakdown of #39
41	>Long-term loans	○	○			Breakdown of #39
42	>Long-term deferred tax liabilities	○	○			Breakdown of #39
43	>Negative goodwill	○				Breakdown of #39
44	>Reserve under special law	○	○			Breakdown of #39
45	Total liabilities	○	○			
46	(OAS) Minority interests	○				Not recorded from May 2006 period in Japan-GAAP.
47	Capital stock	○	○			
48	Deposit for subscriptions to shares and treasury stocks	○	○			
49	Capital surplus	○	○			
50	Retained earnings	○	○			<#51+#52>
51	Legal earned reserve	○	○			
52	Other retained earnings	○	○			
53	(-) Treasury stocks	○	○			
54	Shareholders' equity NA	○	○			<#47+#48+#49+#50+#53> This item is a part of "Total net assets" (#59), disclosed from May 2006 period.

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55	Valuation, translation adjustments and others	○	○			Including Other comprehensive income.
56	Share subscription rights	○	○			This item is a part of "Total net assets" (#59), disclosed from May 2006 period.
57	Minority interests NA	○				This item is a part of "Total net assets" (#59), disclosed from May 2006 period.
58	Shareholders' equity	○	○			This item has not been disclosed from May 2006 period in Japan-GAAP, but calculated value (#59-#56-#57) has been recorded.
59	Total net assets	○	○			<#54+#55+#56+#57> Recorded from May 2006 period.
60	Operating revenue	○	○			
61	>Commission received	○	○			Breakdown of #60
62	>Net trading income	○	○			Breakdown of #60
63	>Financial revenue	○	○			Breakdown of #60
64	>>Interest and fee received on margin transaction	○	○			Breakdown of #63
65	Financial expenses	○	○			
66	>Interest and fee paid on margin transaction	○	○			Breakdown of #65
67	>Interest expenses	○	○			Breakdown of #65
68	Net operating revenue	○	○			
69	Operating expenses	○	○			
70	>Selling, general and administrative expenses	○	○			Breakdown of #69
71	>>Trading related expenses	○	○			Breakdown of #70
72	>>Personal expenses	○	○			Breakdown of #70
73	Operating income	○	○			
74	Non-operating income	○	○			
75	Non-operating expenses	○	○			
76	Ordinary income	○	○			
77	Extraordinary income	○	○			
78	Extraordinary loss	○	○			
79	Income before income taxes	○	○			
80	Income taxes	○	○			
81	Income taxes (Current)	○	○			
82	Income taxes (Deferred)	○	○			
83	Minority interests IS	○				
84	Net income	○	○			

#	Item name	(CON)	(NC)	Unit	Decimal	Note
85	Comprehensive income	○	○			
86	Cash flows from operating activities	○	○			
87	>Depreciation and amortization OCF	○	○			Breakdown of #86
88	>Interest paid OCF	○	○			Breakdown of #86
89	>Income and other taxes paid OCF	○	○			Breakdown of #86
90	Cash flows from investing activities	○	○			
91	Cash flows from financing activities	○	○			
92	Cash and cash equivalents (EOY)	○	○			
93	Interest-bearing debt	○	○			Short-term loans + Commercial paper + Current portion long-term loans and bonds + bonds + Long-term loans
94	Contingent liabilities	○	○			
95	Accumulated depreciation and amortization	○	○			
96	Financial account balance	○	○			Financial revenue - Financial expenses
97	Equity in earnings/losses of affiliated companies	○	○			
98	Total cash dividends		○			
99	Market capitalization		○			Stock price x No. of shares outstanding at end of fiscal year.
100	No. of consolidated companies	○		companies		
101	No. of companies accounted for by the equity method	○		companies		
102	Holding company flag		○	-		1: Holding company * Holding company is not included in calculation of industry average.
103	No. of share unit		○	shares		
104	Weighted-average no. of shares outstanding	○	○	shares		
105	No. of shares outstanding (EOY)	○	○	shares		
106	No. of treasury stocks (EOY)	○	○	shares		
107	No. of employees (EOY)	○	○	people		
108	Average age of employees		○	age	1	
109	Average annual salary		○	yen		
110	Net assets per share	○	○	yen	2	
111	Earnings per share	○	○	yen	2	

#	Item name	(CON)	(NC)	Unit	Decimal	Note
112	Diluted earnings per share	○	○	yen	2	
113	Interim dividends per share		○	yen	3	
114	Full-term dividends per share		○	yen	3	
115	ROE (Net income)	○	○	%	2	Net income (CUR) / Shareholders' equity (AVG) x 100 * "Shareholders' equity" = #58 * Not recorded if "Shareholders' equity (AVG)" is less than 0. * Not recorded if "Shareholders' equity (PRE)" is not available. * Not recorded if no. of months in a fiscal period (CUR) is not 12.
116	ROA (Net income)	○	○	%	2	Net income (CUR) / Total assets (AVG) x 100 * Not recorded if "Total assets (PRE)" is not available. * Not recorded if no. of months in a fiscal period (CUR) is not 12.
117	Dividend payout	○	○	%	2	Total cash dividends (CUR) / Net income (CUR) x 100 Not recorded if "Net income (CUR)" is less than 0.
118	Operating revenue per head	○	○	1000 yen		Operating revenue (CUR) / No. of employees (AVG) * Calculated with "No. of employees (CUR)" if "No. of employees (PRE)" is not available.
119	Operating income per head	○	○	1000 yen		Operating income (CUR) / No. of employees (AVG) * Calculated with "No. of employees (CUR)" if "No. of employees (PRE)" is not available.
120	Ordinary income per head	○	○	1000 yen		Ordinary income (CUR) / No. of employees (AVG) * Calculated with "No. of employees (CUR)" if "No. of employees (PRE)" is not available.
121	Net income per head	○	○	1000 yen		Net income (CUR) / No. of employees (AVG) * Calculated with "No. of employees (CUR)" if "No. of employees (PRE)" is not available.
122	(YOY) Total assets	○	○	%	2	(Total assets (CUR) / Total assets (PRE) - 1) x 100 * Not recorded if either of the values is less than 0.
123	(YOY) Shareholders' equity	○	○	%	2	(Shareholders' equity (CUR) / Shareholders' equity (PRE) - 1) x 100 * "Shareholders' equity" = #58 * Not recorded if either of the values is less than 0.
124	(YOY) Operating revenue	○	○	%	2	(Operating revenue (CUR) / Operating revenue (PRE) - 1) x 100 * Not recorded if either of the values is less than 0. * Not recorded if either of the no. of months in a fiscal period is not 12.
125	(YOY) Operating income	○	○	%	2	(Operating income (CUR) / Operating income (PRE) - 1) x 100 * Not recorded if either of the values is less than 0. * Not recorded if either of the no. of months in a fiscal period is not 12.
126	(YOY) Ordinary income	○	○	%	2	(Ordinary income (CUR) / Ordinary income (PRE) - 1) x 100 * Not recorded if either of the values is less than 0. * Not recorded if either of the no. of months in a fiscal period is not 12.

#	Item name	(CON)	(NC)	Unit	Decimal	Note
127	(YOY) Net income	○	○	%	2	$(\text{Net income (CUR)} / \text{Net income (PRE)} - 1) \times 100$ * Not recorded if either of the values is less than 0. * Not recorded if either of the no. of months in a fiscal period is not 12.
128	Current income to current expenses ratio	○	○	%	2	$(\text{Commission received} + \text{Financial revenue}) / (\text{Selling, general and administrative expenses} + \text{Financial expenses}) \times 100$ * Not recorded in case of non-consolidated data of holding companies.
129	Operating balance ratio	○	○	%	2	$\text{Commission received} / \text{Selling, general and administrative expenses} \times 100$ * Not recorded in case of non-consolidated data of holding companies.
130	Financial account balance ratio	○	○	%	2	$\text{Financial revenue} / \text{Financial expenses} \times 100$ * Not recorded in case of non-consolidated data of holding companies.
131	Selling costs ratio	○	○	%	2	$\text{Selling, general and administrative expenses} / \text{Operating revenue} \times 100$ * Not recorded in case of non-consolidated data of holding companies.
132	Equity ratio	○	○	%	1	$\text{Shareholders' equity (CUR)} / \text{Total assets (CUR)} \times 100$ * "Shareholders' equity" = #58 * Not recorded if "Shareholders' equity (CUR)" is less than 0.
133	Capital adequacy ratio	○	○	%	1	
134	(C/N) Total assets	○		times	2	$\text{Total assets (CUR)(CON)} / \text{Total assets (CUR)(NC)}$
135	(C/N) Shareholders' equity	○		times	2	$\text{Shareholders' equity (CUR)(CON)} / \text{Shareholders' equity (CUR)(NC)}$ * "Shareholders' equity" = #58 * Not recorded if either of the values is less than 0.
136	(C/N) Operating revenue	○		times	2	$\text{Ordinary revenue (CUR)(CON)} / \text{Ordinary revenue (CUR)(NC)}$ * Not recorded if #12 is unmatched.
137	(C/N) Operating income	○		times	2	$\text{Operating income (CUR)(CON)} / \text{Operating income (CUR)(NC)}$ * Not recorded if either of the values is less than 0. * Not recorded if #12 is unmatched.
138	(C/N) Ordinary income	○		times	2	$\text{Ordinary income (CUR)(CON)} / \text{Ordinary income (CUR)(NC)}$ * Not recorded if either of the values is less than 0. * Calculated with "Income before income taxes" in case of US-GAAP and IFRS * Not recorded if #12 is unmatched.
139	(C/N) Net income	○		times	2	$\text{Net income (CUR)(CON)} / \text{Net income (CUR)(NC)}$ * Not recorded if either of the values is less than 0. * Not recorded if #12 is unmatched.
140	Commissions to consignees (Total)	○	○			
141	>Commissions to consignees (Stocks)	○	○			Breakdown of #140
142	>Commissions to consignees (Bonds)	○	○			Breakdown of #140
143	Commissions for underwriting,	○	○			

#	Item name	(CON)	(NC)	Unit	Decimal	Note
	secondary distribution (Total)					
144	>Commissions for underwriting, secondary distribution (Stocks)	○	○			Breakdown of #143
145	>Commissions for underwriting, secondary distribution (Bonds)	○	○			Breakdown of #143
146	Commissions for offering, secondary distribution (Total)	○	○			
147	>Commissions for offering, secondary distribution (Stocks)	○	○			Breakdown of #146
148	>Commissions for offering, secondary distribution (Bonds)	○	○			Breakdown of #146
149	Total commissions received	○	○			
150	Commissions (Total stocks)	○	○			
151	Commissions (Total bonds)	○	○			
152	Trading profit/loss (Stocks)	○	○			
153	Trading profit/loss (Bonds)	○	○			
154	Trading profit/loss (Total)	○	○			
155	Stock trading volume (Total amount)	○	○			
156	Stock trading volume (No. of stocks)	○	○	million shares		
157	Overseas sales	○	○			