

7203 TOYOTA MOTOR

トヨタ自動車

The world's leading automaker, boasting the annual global sales of over 10 million cars. The company far outranks other Japanese companies in terms of profit scale, and has a firm financial position. Markets the "TOYOTA" and "LEXUS" brands. Has automakers such as DAIHATSU MOTOR and HINO MOTORS under its umbrella. Investing in SUBARU CORPORATION and has an alliance with Mazda Motor and SUZUKI MOTOR. Commands close to a 50% market share in registered domestic vehicles, while that including light cars is over 40% (as the Group). Operates domestic production bases in Tokai, Kyushu and Tohoku, in addition to overseas bases worldwide. Group companies include leading parts makers such as DENSO. Boasts advanced technical development expertise also in hybrid cars and fuel-cell cars. Engaged in finance and housing businesses as well.

Income (¥mil)	Sales	Opex	P-T.P	Net.P	EPS(¥)	DPS(¥)	Dividend (¥)
○ 12. 3	18,583,653	355,627	432,873	283,559	90.2	50	16. 3
○ 13. 3	22,064,192	1,320,888	1,403,649	962,163	303.8	90	16. 9
○ 14. 3	25,691,911	2,292,112	2,441,080	1,823,119	575.3	165	17. 3
○ 15. 3	27,234,521	2,750,564	2,892,828	2,173,338	688.0	200	17. 9
○ 16. 3	28,403,118	2,853,971	2,983,381	2,312,694	741.4	210	18. 3
○ 17. 3	27,597,193	1,994,372	2,193,825	1,831,109	605.5	210	18. 9
○ 18. 3	28,500,000	2,000,000	2,250,000	1,950,000	652.1	210	19. 3
○ 19. 3	29,300,000	2,080,000	2,330,000	2,000,000	668.9	210	Div. yield 2.97%
○ 17. 9	14,191,207	1,096,541	1,252,173	1,071,328	359.6	100	BPS (¥) ○ Sep'17
○ 18. 9	14,500,000	1,130,000	1,280,000	1,090,000	364.5	100	6,220 (5,888)

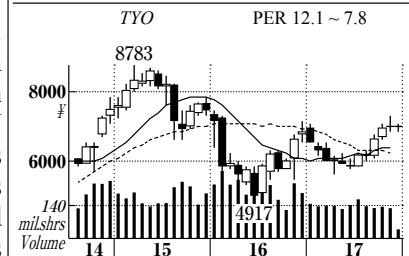
Est: Aug 1937 **List:** May 1949
Chairman: Takeshi Uchiyamada
President: Akio Toyoda
Employees(age/income) ○ Sep'17
 371,286/ ··· (39.0/ 8.52 ¥mil)
Consolidated Sales(%) Mar'17
 Automobiles 91
 Financing 7
 Others 3
Overseas sales ratio 75

Underwriters: ④ Nomura ⑤
 Nikko, Mitsubishi UFJ Morgan
 Stanley, Daiwa, Mizuho
References: BOTMU, SMBC
Finan. Data (¥mil) ○ Sep'17
 Total Assets 50,253,031
 Shareholders' Equity (%)
 18,253,494 (36.3)
 Capital Stocks 397,050
 Ret. Earnings 18,338,719
 Borrowings 19,896,017

Cash Flows (¥mil) ○ Mar'17 ○ Mar'16
 CF(Operating) 3,414,237 (4,460,857)
 CF(Investing) -2,969,939 (-3,182,544)
 CF(Financing) -375,165 (-423,571)
 Cash Equivalents 2,995,075 (2,939,428)
Indices (¥mil) ○ Mar'17 ○ Mar'18
 ROE(%) 10.6 **10.7**
 ROA(%) 3.8 **3.9**
 Capital Spending 1,211,800 **1,280,000**
 Depn & Amortn 893,200 **950,000**
 R&D Expenditure 1,037,500 **1,060,000**
 Highest Net Profit ○ Mar'16 2,312,694

Head Office 1, Toyota-cho, Toyota City,
 Aichi Pref. 471-8571

Tel: 0565-28-2121



Stocks (Round lot, 100 shares)

Exchanges: TYO, NGO, Fuk, Sap, NY, LON

Prices	High	Low
~ '13	8350 ('07)	21 ('50)
'14	7873 (Dec)	5205 (Apr)
'15	8783 (Mar)	6650 (Aug)
'16	7495 (Jan)	4917 (Jun)
# '17	7312 (Nov)	5670 (Apr)

Finance (1000 shares)

Oct '00	Stk Ex	3,743,994
Oct '02	Stk Ex	3,609,997
Oct '08	Stk Ex	3,447,997
Jan '12	Stk Ex	3,447,997
Jul '15	Pub 47.1 (¥10598)	3,465,097
Aug '16	Stk Ex	3,385,097
Nov '16	SC	3,310,997

Shares Issued (Oct 31 '17 1000 shares)
 3,310,997

Market Cap (¥mil) 23,326,257

No. of Shareholders (Sep'17) -

Major Holders (%) Foreign Owners (22.5)
 Japan Trustee Services Bank (11.3), Company's Tr. Stock (9.9), Toyota Industries (7.0), Master Trust Bank of Japan (4.8), Nippon Life Ins. (3.3), State Street Bank & Trust (3.3), Denso Corp. (2.7), JP Morgan Chase Bank (2.1), Trust & Custody Services Bank (1.8), Mitsui Sumitomo Insurance (1.8)